

## Procurement Services Notification of Tender Results

The evaluation and scoring of tenders is normally based upon both price and qualitative criteria in order to select the most economically advantageous tender.

2011-2013 ref.

Serial Number	Description	Winning Tenderer	List of Tenders (in alphabetical order)	Scoring Spread
	Isle of Man Food Park Development Works	Ceder Developments Limited	Ceder Developments Limited CJ Bridson Limited Island Drainage and Groundwork Limited JCK Limited McArd Contractors Limited NK Construction Limited SGL Construction Limited Southward Limited	100% to 89%
	Alterations and extension to Broadcasting House	Southwards Limited	Blackburn Construction Services Limited J Clawson Limited JCK Limited Norman Cowin Limited McArd Contractors Limited Southwards Limited	100% to 78%
	Manufacture and Supply of Permanent Road Traffic Signs	Signature Limited t/a Dee-Organ	Colas (IOM) Limited Signature Limited t/a Dee-Organ Signrite Isle of Man Limited	100% to 64%
	Business Change Consultant – Programme Management Office and Business Cases	RSM Tenon	Capita Collinson Grant Deloitte Intelligence KPMG RSM Tenon	
DSC/2012/3	Housing Policy Consultation	David Tolson	David Tolson SBA Sector (part of Capita)	90% to 78%
All/2012/6	Reform of Employment Services	PWC	Collinson Grant KPMG PWC RSM Tenon	94% to 69%

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			SBA	
CSO/2011/4	Public Relations and Public Affairs	Lansons Communications	Hanover Communications Lansons Communications MSL Group & Cicero Group Weber Shandwick	99% to 68%
DED/2011/6	TT MGP Race Management System	TAG Heuer Track Intelligence	PDMS TAG Heuer Track Intelligence	100% to 77%
DSC/2012/4	Provision of consultant for review of Social Security & National Insurance Policies	RSM Tenon	KPMG RSM Tenon	100% to 74%
	Project Management Services to DSC	Capita Intelligence	2e2 Capita Deloitte Intelligence KPMG PWC SBA	
PO/2012/3	Post Office ICT Managed Services:  LOT 1 – Wide, Local Area Networks and ADSL LOT 2 – Internet Services LOT 3 – IP Telephony LOT 4 – Exchange Server LOT 5 – Procurement and Maintenance of Hardware	Manx Telecom  Manx Telecom  Manx Telecom  Manx Telecom  Manx Telecom	  Manx Telecom Sure  Manx Telecom Sure  Manx Telecom Synapse  Manx Telecom  Manx Telecom Skanco Synapse	  100% to 73%  100% to 49%  100% to 55%  100%  100% to 50%
	Business Change Consultant – HR and Payroll	Deloitte	Amor Deloitte LintonWharfe PWC RSM Tenon	

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			Socitm	
	Framework Agreement Ready Mixed Type B Bedding Mortar	Corletts	Corletts Smet	100% to 73%
	Fire Alarm Maintenance	Fire Security IOM Ltd	Fire Security IOM Ltd Prospero Building Maintenance Test & Maintenance Services	100% to 33%
	Actuary for Pensions Authority	Hymans Robertson	Aon Hewitt Barnett Waddington GAD Hymans Robertson	100% to 62%
	Pension Schemes Auditor	PriceWaterhouseCoopers LLC	Deloitte KPMG PKF PWC RSM Tenon	98% to 52%
	Provision of External Services in relation to the School Self-Review and Evaluation Process in the Isle of Man	World Class Learning	Chester University Improve English Incyte International Top Quality Marque Tribal Education Worcester University World Class Learning	88% to 36%
	Minerals Consultant	Wardell Armstrong	Brown Mineral Partnership Carter Jonas David L Walker PDE Consulting Wardell Armstrong	95% to 55%
	Grounds - Nunnery	Countryside Maintenance	Countryside Maintenance Dave Noble David Cregeen Daycol James Graham T/a Groundcare Joe Wood K G Services Land-Tec Lezayre Landscape	82% to 11%

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			Treetech	
	Grounds Maintenance	James Graham t/a Groundcare	James Graham t/a Groundcare Lezayre Landscapes	
	Ambulance Vehicle Tyre and Maintenance Contract	Wades Trucks Ltd	ATS Auto Solutions OPP Quayside Wades Trucks Ltd	86% to 74%
	Analytical Equipment	Beckmann Coulter UK Ltd	Abbott Beckmann Coulter UK Ltd Roche Diagnostics Siemens	98% to 88%
	Bedside TVs – Nobles	Colebourn	Cleervu Colebourn Manx Telecom	90% to 68%
	Bus Cleaning	P Hampton	G4S P Hampton Strand	87% to 66%
	Car Parking Management	G4S	Eagle Security G4S P Hampton Pro-Tec Strand	96% to 31%
	Central Water Treatment System	Gambro	Elga Gambro Purite	97% to 68%
	DCCL Facilities Cleaning	G4S	G4S Krypton Marigold Ultimate Cleaning	94% to 47%
	Heating Oil: Heat Oil Gas Oil	Manx Petroleum Ellan Vannin Fuels	CPL Petroleum EVF Mannin Media Manx Petroleum	100% to 96%

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	Home Care Contract Cleaning	Manx Cleaners	Adorn G4S Manx Cleaners	95% to 74%
	Investment Advisor Service to the Investment Committee of Treasury	Maitland	Creechurch MAC Maitland	100% to 71%
	IOM Visitor Guide	Carrier Direct Marketing	Bridson and Horrox Carrier Direct Marketing Mannin Media	97% to 71%
	MEDS Driver Services	Medi Drivers	Island Taxis Medi Drivers	100% to 75%
	Mini Competition – NSC Cleaning	G4S	G4S Johnson the Cleaners Krypton Notice Ultimate Notice	97% to 53%
	Pharmacy Prison	Lloyds Pharmacy	Karsons Pharmacy Lloyds Pharmacy	100% to 69%
	Printed Forms	Bridson Horrox	Bridson Horrox Copy Shop Mannin Media	93% to 89%
	Space Commerce Development Contract	ManSat	ManSat Space Ventures	79% to 53%
	Space Objects Register	ManSat	IOMA Solutions ManSat Space Ventures	100% to 30%
	Tourism Leaflet Printing, Storage and Distribution	Bridson and Horrox	Bridson and Horrox Mannin Media Stationery Wholesaler	90% to 20%
	Wildlife Park Facilities Cleaning	Kiljar	2Clean Kiljar Ultimate Krypton	95% to 53%
	Advertising Agency for DED	Ardmore	Ardmore Mainstream Oakbase	95% to 67%

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	Court Security	G4S	G4S Resource	99.4% to 99.1%
	Manx Law Reports	Lexus Nexus	Blackhall Lexus Nexus	100% to 82%
	Small Business Start Up Scheme 2011-12	IOM Business School	Dennis Rogers Pinnacle Book-Keeping IOM Business School TLC	100% to 72%
	Tourist Accommodation and Eateries Assessment	G4S	AA G4S	99% to 80%
	TT Firework Display 2011-12	Fantastic Fireworks Ltd	1st Galaxy Fireworks Ltd Fantastic Fireworks Ltd Merlin Fireworks Ltd Pains Fireworks Ltd Walk the Plank Ltd	98% to 82%
	TT Grandstand TT and MGP Electrical Support Services	Ardern and Druggan	AC Electrical Ardern & Druggan G4S	89% to 76%
	TT MGP Course Contractor	Marlow Construction	FPL Ltd Marlow Construction	83% to 82%
	TT MGP Course Public Address System	Fairbank Harding	Fairbank Harding Ltd Process Control Engineers Pty Limited	100% to 62%
	TT World Series	The Sports Consultancy	Influence Associates MX Brand Com North One TV RBP International The Sports Consultancy	80% to 61%
	Cleaning Mini Competition, Department of Health			
	Lot 1 – CCHC General	Spot on Cleaners	A Woman's Touch Clear Cut G4S Spot On Strand	83% to 70%
	Lot 1 – CCHC Dental and Podiatry	2Clean Ltd	2Clean A Woman's Touch	87% to 49%

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			Clear Cut G4S One to One Spot On Strand Ultimate	
	Lot 1 – CCHC Psychology and Counselling	Shinebright Cleaning Services	2Clean G4S Paul Hampton Shine Bright Spot On Strand Ultimate	97% to 44%
	Lot 1 – CCHC Mental Health	Paul Hampton Services Ltd	2Clean Clear Cut G4S Paul Hampton Spot On Strand Ultimate	87% to 69%
	Lot 1 – CCHC OPAS	Paul Hampton Services Ltd	2Clean Clear Cut G4S One to One Paul Hampton Shine Bright Spot On Strand Ultimate	85% to 43%
	Lot 2 – Thie Rosien	Ellan Vannin Go-Green Cleaners Ltd	A Womans Touch Clear Cut Ellan Vannin Krypton Spot On	82% to 43%
	Lot 3 – QEII Dental	Ellan Vannin Go-Green Cleaners Ltd	2Clean Ellan Vannin G4S	82% to 51%

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			Krypton Paul Hampton Spot On Ultimate	
	Lot 4 – Hillside Dental	2Clean Ltd	2Clean Classic Clear Cut Ellan Vannin G4S Krypton One to One Paul Hampton Spot On Ultimate	87% to 40%
	Supply of a Collection and Bulking Up Service for Recyclable Materials	Douglas Borough Council	Douglas Borough Council Corlett Building Materials Ltd	98% to 72%
	Development of an Official TT Event App	Agencymobile	agencymobile Apptivation Duke Marketing Global Mobile Mubaloo mxData Tech	94% to 57%
	Motorsport Travel and Ticketing	Regency Travel	Regency Travel Mann Link Travel	100% to 70%
	Provision of Agricultural Advisory Services to DEFA	SAC	ADAS Bidwells Brown and Co SAC Menter	90% to 58%
	Provision of Estate Agency and Property Consultancy Work	Black Grace Cowley	Black Grace Cowley Chapmans Chrystals Deanwood	100% to 70%
	Recycling of Waste Televisions, PC Monitors & Refrigeration Units	Manx Waste Solutions Ltd	City Electrical Factors Ltd Manx Waste Solutions Ltd	100% to 49%



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	Road Traffic Signs	Dee-Organ	Colas (IOM) Ltd Dee-Organ Signrite	100% to 64%
	TT Paddock Management and Event Support	G4S Secure Solutions (IOM) Ltd	G4S Secure Solutions (IOM) Ltd MacKenzie Arnold Rockingmann Ltd	
	TT Security, Stewarding and Guarding	G4S Secure Solutions (IOM) Ltd	APS Security G4S Secure Solutions MacKenzie Arnold Pex Security Ltd Phoenix Security Ltd Rockingmann Ltd	
DCCL/2012/008	Bus Ticketing	Corvia (t/a Ticketer)	Coriva (t/a Ticketer)	n/a
DED/2012/013	Consultant for Mines and Minerals	Wardell Armstrong	Brown Mineral Partnership Carter Jonas David L Walker PDE Consulting Wardell Armstrong	95-55%
DED/2012/016	eGaming Exhibition Stands	G Force	Core Design G Force Hub Design	n/a
DED/2013/025	Data Hosting	Lot 1 and 2 Manx Telecom Lot 3 Netcetra	Continent 8 Domicilium Manx Telecom Netcetra	
DHA/2012/001	Prisoner Escort Services	Resource	G4S Resource	100-69%
DOH/2012/006	Patient Transfer Airline	Flybe	Citywing Flybe	n/a
DOI/2012/006	Sulby Glen Road Retaining Wall	JCK	JCK	n/a
DOI/2012/013	Supply of Temporary Road Signs	Signrite	Sign and Design Signrite Sign Tech	100-87%

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DCCL/2013/001	Corporate Clothing	First Corporate	First Corporate Uniform Express	100-92%
DCCL/2013/003	Railway Track Renewals	Rail Projects	Colas Island Drainage and Groundworks Rail Project	n/a
DCCL/2013/007	Grounds Maintenance – Wildlife Park	Groundcare	David Payne Services Groundcare Quest Speight Land Services	94-74%
DED/2013/006	Delivery of the Small Business Start Up Scheme	Information Management Services	Information Management Services 1 Information Management Services 2 Sylvia Constantine Technaut TLC	92-65%
DED/2013/007	TT Paddock Management and Event Support	G4S	G4S Rockingmann	97-92%
DED/2013/008	TT Security, Stewarding and Guarding	G4S	APS Security G4S McKenzie Pez Security Pheonix Rockingmann	89-69%
DED/2013/011	Small Business Start Up Scheme Advisors	A Sargent A J Marketing Evolution Paradigm Moore Stephens	A Sargent A J Marketing Evolution Information Management Services GHD J Craine J Crook Paradigm Moore Stephens	97-64%
DED/2013/012	Employability Project	Recruitment Works	Ability Plus Ambitions Hamblin Recruitment Works	100-78%
DED/2013/014	Long Range Identification and Tracking System – Ship Registry	Polestar	CLS Fulcrum	100-74%

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			Polestar	
DED/2013/016	Biotechnology Services	Maclir Consulting	Maclir Consulting	n/a
DED/2013/021	TT TV Coverage	North One TV	Greenlight TV North One TV	98-80%
DED/2013/023	TT Trophies	Swatkins Group	BDG Manufacturing Swatkins Group	100-84%
DED/2013/026	TT Grandstands	GL Events	Arena Seating Box Clever Seating GL Events Grandstands GB Three Legs Scaffolding	93-38%
DHA/2013/001	Supply of Fire Appliance Bodywork and Associated Fire Engineering	Emergency One	Emergency One JDC WH Bence	97-77%
DHA/2013/002	Cleaning lot A – Police HQ	Strand	Ellan Vannin Go-Green G4S Strand Ultimate	88-57%
DHA/2013/002	Cleaning lot B – Lord Street Police Station	2Clean	2Clean A Womens Touch Classic Services Ellan Vannin Go-Green G4S Strand Ultimate	66-13%
DHA/2013/002	Cleaning lot C – Castletown and Port Erin Police Stations	Paul Hampton	2Clean A Womens Touch Classic Services G4S Paul Hampton Strand Ultimate	100-27%
DHA/2013/003	Cleaning – Prison	G4S	2Clean G4S	96-65%

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			Ellan Vannin Go-Green Grosvenor Spot On Strand Ultimate	
DHA/2013/004	TETRA Communications	Motorola	Airwave Motorola	99-88%/99-82%
DHA/2013/005	Cleaning lot A – Douglas Fire Station	G4S	G4S Paul Hampton Spot On Strand Ultimate	89-62%
DHA/2013/005	Cleaning lot B –Fire Stations	Strand	Paul Hampton Spot On Strand Ultimate	93-64%
DHSC/2013/010	Hillside Dental Clinic	Ravat and Ray	Dentistry For You Mann Dental Care Ravat and Ray Smile Care The Dental House Westview Dental Practice	92.3-70.3
DOH/2013/002	Cleaning – Jurby Health Centre	Paul Hampton	2Clean A Womens Touch Ellan Vannin Go-Green G4S Krypton Paul Hampton	100-37%
DOH/2013/004	Isle of Man Patient Transfer Service	Red Cross	AST Ambulance Red Cross	100-63%
DOH/2013/006	Management and Training Programme	TLC	Cherith Simmons TLC	100-93%
DOH/2013/013	Blood Gas Analyser System	Radiometer	Instrumentation Laboratory Nova Biomedical Radiometer	93-80%

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DOH/2013/014	Continance Care	Gellings	FISC Gellings Irving	97-75%
DOI/2013/002	Grounds Maintenance – The Nunnery	Countryside Maintenance	Countryside Maintenance Dave Noble David Cregeen Daycol Groundcare Joe Wood K G Services Land-Tec Lezayre Landscapes Treetech	82-11%
DOI/2013/004	Port Security Services	Resource	G4S Resource	100-78%
DOI/2013/006	Driving License Printing	NBS	NBS Teleologica	100-84%
DOI/2013/008	Demolition of the Solway Harvester	Laxey Towing Co	Laxey Towing Co DSC Gallas Foundry JCK Laxey Towing Co PGC Demolition	100-26%
DOI/2013/013	Cleaning – Drumgold St Car Park	Grosvenor	2Clean Ellan Vannin Go-Green G4S Grosvenor Johnsons Strand Ultimate	99-32%
DOI/2013/014	Road Surface Dressing	Colas	Colas Island Drainage and Groundworks	100-75%
DOI/2013/015	Servicing, Repair and Maintenance of Vehicles (1)	Autologic (Package A) Quayside Tyres and Autocare (Package B)	Autologic Happy Days Motors Mylchreests Outdoor Power and Plant Quayside Tyres and Autocare	97-93% (Package A) 91-69% (Package B)

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DOI/2013/021	Cleaning – Gambling Supervision Commission	Heritage	Ellan Vannin Go-Green Heritage G4S Grosvenor J & L Johnsons Paul Hampton Spot On Strand Ultimate	100-48%
DOI/2013/022	Cleaning – Insurance and Pensions Authority	Strand	Ellan Vannin Go-Green Heritage G4S Grosvenor Johnsons Spot On Strand Ultimate	92-45%
DSC/2013/005	Provision of Medical Assessment Services	Dependability	Dependability	n/a
GR/2013/001	Removal of Bodies of Deceased Persons	Churchyard Services	Churchyard Services G4S Manx Memorials P&C Services	93-79%
TRE/2013/004	Independent Auditor for Local Authorities	Grant Thornton	Browne Craine Crowe Clark Whitehill Deloitte Grant Thornton PwC	100-60%
TRE/2013/008	Cleaning – Custom’s House	Grosvenor	Ellan Vannin Go-Green Grosvenor Strand Ultimate	98-74%
TRE/2013/009	Window Cleaning – Customs House	Phil Kniveton	Phil Kniveton Strand	96-86%
TRE/2013/010	Cleaning – St Mary’s Court	Ultimate	Ellan Vannin Go-Green Grosvenor	94-54%

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			Johnsons Spot On Social Enterprises Strand Ultimate	
TRE/2013/012	Cleaning – Financial Supervision Commission	2Clean	2Clean G4S Strand Ultimate	93-65%
TRE/2013/013	Cleaning – Markwell House	Grosvenor	Ellan Vannin Go-Green G4S Grosvenor Johnsons Strand Ultimate	97-63%
TRE/2013/013	Provision of Insurance Broker Services	Aon	Aon Rossborough	90-84%
TRE/2013/014	Window Cleaning – Markwell House	Strand	P&M Phil Kniveton Strand	100-41%

2014 ref.

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CAB/2014/010	Patient Track and Trigger System for Noble's Hospital	Patientrack Ltd	Patientrack Ltd The Learning Clinic	100-87.5%
DEC/2014/002	Pupil Transportation Service	A1 Taxis Castletown Taxis Ramsey Taxis RTS Telecabs	A1 Taxis Bunty's Taxis Castletown Taxis Ramsey Taxis RTS Telecabs Tynwald Taxis	n/a
DEC/2014/003	Supply of Fitness Equipment	Technogym	Lifefitness Matrix Pulse Technogym	88-87%
DED/2014/011 (1)	Lot 1 Business Development and Representation – China	K Land Consulting	Business Development International China Go Abroad Chopsticks Club K Land Consulting MX Media Royal Relocation Sunther Consulting	86-39%
DED/2014/011 (2)	Lot 2 Public Relations Services – China	Paradigm Communications	China Go Abroad Chopsticks Club Mainstream Marketing and Communication MX Media Paradigm Communication Royal Relocation Sunther Consulting	66-37%
DED/2014/015	TT Portable Toilets	Ace Hire	Ace Hire	n/a
DED/2014/016	Cruise Market Consultant	Doehle (IOM) Ltd	Doehle (IOM) Ltd Keene Communications Terry Toohey	60-44.4%
DED/2014/017	TT Grandstand Electrical Support Services	Ardern & Druggan Ltd	Aggreko (UK) Ltd Ardern & Druggan Ltd	100-68%



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DED/2014/018	TT Trademark IP Legal Services	Eversheds	Blake Morgan Browne Jacobson Eversheds Fieldfisher Freeths HGF Law Keltie Osborne Clarke	71-91%
DED/2014/019	TT Entertainment	Gorilla Marketing & Events	Gorilla Marketing & events Straightliners Ltd Vertical Trix Ltd	94-68%
DEFA/2014/003 MC003	Clearfelling and Cut to Waste	Countryside Maintenance Treetech	ABC Tree Surgery Countryside Maintenance Firewood Island Tree and Landscaping Sean Hughes Treetech	100-37%
DEFA/2014/005	Fisheries Scientist and Support Services	Bangor University	Agrifood and Biosciences Institute/Queens University Belfast Bangor University	100-64%
DHA/2014/002	Forensic Services (Fingerprints and Footwear analysis)	Cumbria Constabulary	Cumbria Constabulary Yorkshire and Humberside	100-71%
DHSC/2014/001	Residential Care – Glenroyd and Ingledene	Praxis Care	Praxis Care	n/a
DHSC/2014/005	Advocacy Services – Adults with learning disabilities	United Response	United Response	n/a
DHSC/2014/008	Washer Disinfectors	MMM Medical Equipment	Belimed Dekomed Getinge MMM Medical Equipment	100-86%
DHSC/2014/011	Children and Families Services – Residential Services	St Christopher’s	Children’s Centre St Christopher’s	93-82%
DHSC/2014/011	Children and Families Services – Looked After Children Services	St Christopher’s	Children’s Centre St Christopher’s	100-72%
DHSC/2014/011	Children and Families Services – Leaving Care Services	St Christopher’s	Children’s Centre St Christopher’s	99-80%

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DHSC/2014/012	Review of DHSC Budget Structures (mini comp)	Deloitte	Baker Tilly Capita Deloitte PWC SBA	86-38%
DOH/2014/002	Enteral Feeds	Abbott	Abbott	n/a
DOH/2014/003	TT Helicopter	Atlas Helicopters	Atlas Helicopters	n/a
DOH/2014/004	Breast Screening Programme	University Hospital of South Manchester	University Hospital of South Manchester Warwickshire, Solihull and Coventry Breast Screening Service	88-86%
DOH/2014/007	Ambulance Modular Body	Auto conversions t/a Wilker	Auto conversions t/a Wilker MacNiellie	100-88%
DOI/2014/002	Cleaning – Thie Slieau Whallian	Ultimate	Grosvenor Johnsons Strand Ultimate	95-56%
DOI/2014/003	Cleaning – Various DEFA buildings	Strand	Ellan Vannin Go-Green Spot On Strand Ultimate	96-86%
DOI/2014/004	Cleaning – Sulby Claddagh	Spotless	Spotless Ultimate	100-70%
DOI/2014/006	Supply of Hydraulic Lifting Cylinders for Linkspan	Bosch Rexroth	Bosch Rexroth	n/a
DOI/2014/007	Vehicle Servicing Repairs and Maintenance (2)	Ocean Ford (Package 3) Outdoor Power and Plant (Package 4)	Autologic Mylchreest's Ocean Ford Outdoor Power and Plant Quayside Tyres and Exhaust Autocare Centre	82-75% (Package 3) 83-76% (Package 4)
DOI/2014/012	Transportation of Skips – Isle of Man Meat Plant/Animal Waste Processing Plant	Corletts	Corletts DCS DSC	100-67%

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			Trevor Glassey	
DOI/2014/018	Movement and Condition Surveys, Douglas Promenade	BB Consulting / Mullen Consulting	BB Consulting / Mullen Consulting Burroughs Stewart Curtins	98-43%
DOI/2014/022	TT Highway Services Lot 1 – Black and White Kerb Painting Lot 2 – Barriers, Ropes etc Lot 3 – S100 Signage Lot 4 – Access Road Lot 5 – Cone Crews Lot 6 – Sweepers	KPC (Lots 1, 2, 4) RGW (Lots 3, 5) Corletts (Lot 6)	Corletts Colas KPC RGW	Various by lot
DOI/2014/023	Cleaning – Keyll Darree	G4S	2Clean Ellan Vannin G4S Grosvenor Spot On Strand Ultimate	100-49%
DOI/2014/024	Cleaning – Cronk Coar	Grosvenor	2Clean Ellan Vannin G4S Grosvenor Paul Hampton Heritage Spot On Ultimate	100-45%
MNH/2014/001	Souvenir Guidebooks	Isle of Man Advertising	Carnegie Publishing Isle of Man Advertising Jarrod Publishing Mannin Media Words and Spaces	100-73%
TRE/2014/004	Court Security Services	Resource Support Services (IOM)	G4S Secure Solutions (IOM) Resource Support Services (IOM) Total Guard Group	95-35%

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CAB/2015/002	Provision of Oracle database Support	WellData Ltd	ABM Version 1 WellData Xynomix	68-94%
CAB/2015/004	GTS Mini Competition for Consultancy Services	Intelligence	Deloitte LLP Encaje Ltd Intelligence MIAA Thyke Ltd	86-66%
CAB/2015/007	Maintenance and School Gym and Play Equipment	SportSafe	Sport and Play SportSafe	100-63%
CAB/2015/014	.NET Developer	PDMS	Antelle IT Future Tech PDMS Solidsoft Reply Verelogic	63-96%
CC/2015/001	External Consulting Support	Ibex Consultants	Analysys Mason Ibex Consultants	100-73%
DEC/2015/001	Pre-School Nurseries	Mooijer Veggey Honey Pot Nurseries Sandcastles Nurseries St Johns Pre-school Nurseries Happy Valley Nurseries	Happy Valley Nurseries Honey Pot Nurseries Mooijer Veggey Sandcastles Nurseries St Johns Pre-school Nurseries	n/a
DEC/2015/002	Co-ordination of Work Experience Programme	PDMS	PDMS Search & Select Work Experience IoM	100-58%
DED/2015/001	Information Printing, Storage and Distribution	Mannin Group	Bridson & Horrox Mannin Group Words & Spaces	100-85%
DED/2015/003	TT Temporary Fanzone Grandstands	Grandstands GB	Arena Seating Grandstands GB	90-72%
DED/2015/004	TT Race Organiser	ACU Events	ACU Events RHL Activities Manx Motor Cycle Clubs	97-52%

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DED/2015/005	Organisation of Darts Festival	Howard Miller and EDO	Crown Sports Holidays Howard Miller and EDO Isle of Man Darts Organisation LF Promotions	100-26%
DED/2015/007	Registry Business Systems Analyst	Marbral Advisory	Marbral Advisory	n/a
DED/2015/009	Road Racing Medical Services	Manx Roadracing Medical Services	Extreme Medics Manx Roadracing Medical Services Race medical Services Ltd	90-86%
DED/2015/010	Hydrocarbon Technical Advisor	British Geological Survey	British Geological Survey ERCL LR Senergy Making Waves RPS Energy Zebra Data	98-47%
DED/2015/011	Aviation Support Services	Baines Simmons	Baines Simmons GAMIT Aviation	100-0%
DED/2015/014	Community Based Employability	The Children's Centre	Crossroads Care The Children's Centre	100-0%
DED/2015/015	Activity Based Youth Development	The Children's Centre	Ardwhallan The Children's Centre The Venture Centre	100-52.5%
DED/2015/016	TT Course Fire Extinguishers	Mann Fire Protection	G4S Mann Fire Protection	n/a
DED/2015/017	TT Course Contractor	Island Drainage and Groundworks	Island Drainage and Groundworks KPC Construction and Groundworks Marlow Construction	99-70%
DED/2015/019	Tourism Destination Management System	New Mind tellUs	Geckoclick New Mind tellUs	100-0%
DEFA/2015/002	Litter and Dog Bin Emptying	Kinrade Bros Haulage	Classic Services G4S Kelton Kinrade Bros Haulage Steven Moore	100-40%

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DHSC/2015/001	Off-Island Placement	Royal Mencap	Royal Mencap United Response	100-95%
DHSC/2015/007	Car Park Management Services	G4S Secure Solutions IOM	Creativ G4S Secure Solutions IOM Grosvenor Strand Total Guard	88-46%
DHSC/2015/008	Printed Forms	Mannin Media	Bridson and Horrox IOM Post Mannin Media Words and Spaces	98-63%
DHSC/2015/012	Dishwasher Chemicals and Service	Star Services	Centigrade Ltd Chemical Services Gellings Star Services	61-96%
DHSC/2015/013	Cardio Echo System	Philips	Merge Philips Visbion	97-49%
DHSC/2015/015	Family Support Services	Family Action	Children's Centre Family Action	100-78%
DHSC/2015/017	Advocacy Services – Mental Health	Manx Advocacy Project	Crossroads Manx Advocacy Project	92-87%
DHSC/2015/018	Drug Detection System	Waters	AB Sciex Thermo Fisher Waters	100 – 80%
DHSC/2015/020	MEDS Driver and Support Services	MediDrivers	G4S MediDrivers	99-56%
DHSC/2015/021	Wheelchair Advanced Assessment, Provision and Specialist Seating Service	Opcare	Opcare	n/a
DOI/2015/001	Supply of Bus Timetables	Mannin Media	Bridson and Horrox Mannin Media	100-74%
DOI/2015/008	Cleaning – Public Transport Facilities	Grosvenor	Grosvenor Spot On Strand	100-48%

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DOI/2015/011	Boiler Servicing and Maintenance	Heattech Ridgway Gas Services Stewart Clague Services	Action Services Coulter's Plumbing and Gas Heattech Manx Gas Peter Bagnall Ridgway Gas Services Salamander Services Stewart Clague Services	Various by lot
DOI/2015/013	Road Condition Surveying	PTS (SCRIM, Deflectograph) WDM (SCANNER)	Highway Surveyors PTS WDM	Various by lot
DOI/2015/019	Refurbishment of Fort Anne Jetty	Auldyn Construction	Auldyn Construction KPC Construction and Groundworks Paul Carey and Sons RGW	100-57%
DOI/2015/020	Repairs to Douglas Promenade Sea Wall (Strathallen)	Auldyn Construction	Auldyn Construction Paul Carey and Sons RGW	93-91%
DOI/2015/023	Cleaning Mini –Comp – Lot 1 – Ballacottier School Lot 2 – Cronk y Berry School	Lots 1 & 2 – Grosvenor	G4S Grosvenor Strand 2Clean (Lot 1 only)	Lot 1 100-84% Lot 2 100-87%
DOI/2015/024	Bay ny Carrickey Sea Wall Toe Protection	Auldyn Construction	Auldyn Construction JCK Paul Carey and Sons	98-70%
DOI/2015/027	Bus Shelters Cleaning	Heritage Cleaners	2Clean Beta Cleaning Services Eco Cleaning Services G4S Grosvenor Cleaning Services Heritage Cleaners Ultimate Cleaning Services	100-23%
DOI/2015/029	Repointing and Repair of Douglas Piers	Auldyn Construction	Auldyn Construction KPC Construction and Groundworks	100-68%
DOI/2015/030	Improvements to Rosehill Farm Access, Richmond Hill	Paul Carey and Sons	Paul Carey and Sons Quest Landscape Services RGW	100-66%

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DOI/2015/030 (2)	Cleaning Castle Rushen 6 <sup>th</sup> Form	G4S	G4S Strand Facilities Services Ultimate Cleaning Services	100-68%
DOI/2015/031	Ground Investigation Works for Castletown Flood Defence Wall	BAM Ritchies	BAM Ritchies	N/A
DOI/2015/033	Cleaning NSC	Ultimate Cleaning Services	G4S Grosvenor Cleaning Services Ultimate Cleaning Services Strand Facilities Services	100-58%
DOI/2015/034	Ballakermeen High School Cleaning	Strand Facilities Services Ultimate Cleaning Services	Strand Facilities Services Ultimate Cleaning Services	N/A
IPA/2015/001	Professional Services	PwC	Deloitte KPMG PwC Towers Watson	100-59%
TRE/2015/002	Central Government Auditor	KPMG	KPMG	n/a
TRE/2015/003	Estate Agency and Property Consultancy	Chrystals	Black Grace Cowley Chapman Chrystals Deanwood	99-81%
TRE/2015/004	Investment Manager	Barclays Canaccord Capital Thomas Miller WH Ireland	Barclays Blackrock Canaccord Capital, HSBC Nedbank Thomas Miller WH Ireland	97-75%
TRE/2015/005	Enterprise Development Scheme	Spark Impact	Burnbrae EV Foresight Group Maven NEL Spark Impact	96-76%
TRE/2015/006	Consultancy Financial Reporting	Deloitte	Ci65 Dawn Webb Deloitte	61-27%



Serial Number	Description	Winning Tenderer	List of Tenders (in alphabetical order)	Scoring Spread
			Encaje Grant Thornton PWC	

2016 ref.

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CAB/2016/002	MS Dynamics CRM Support for Student Based Financing System	Antelle IT	Antelle IT	n/a
CAB/2016/001	Police Core System	Northgate	Clue Computing Company Ltd Geoff Smith Associates Northgate	100-53.3%
CAB/2016/002	CRM Resource for Student Finance System	Antelle IT	Antelle IT	n/a
CAB/2016/005	CRM Core Platform Support	Antelle IT	Antelle IT	n/a
CAB/2016/006	Department CRM Support	Antelle IT	Antelle IT	n/a
CAB/2016/010	Technical Architect and Integration Specialist	Future Tech Ltd	Future Tech Ltd	n/a
CAB/2016/011	GTS Project Management Resources	Encaje Ltd Manx Technology Group Venterism	Deloitte LLP Encaje Ltd Marbral Advisory Manx Technology Group PDMS Ltd Venterism	46-100%
CABO.332	Public Affairs and Public Relations Services	Lansons	Edelman FTI Lansons Newgate Portland	40.6-59.5%
DED/2016/001	Isle of Man Strategic Branding	Thinking Place	Halo Heavenly Thinking Place Vivid Yellow Railroad	55.7-38.5%
DEC/2016/001	Pre-School Nursery Services 2016	Bright Beginnings	Bright Beginnings	n/a
DHA/2016/001	Specialist Clinical and Forensic Psychology Services	David Briggs Associates	David Briggs Associates MerseyCare NHS Trust	91-87%
DHA/2016/002	Vehicle Recovery	Haydn Minay	Haydn Minay	100-66%

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			Mann Recovery Services Minky Metals	
DHSC/2016/003	CCHC Clinical Cleaning	G4S	G4S Strand Facilities Services	100 - 58%
DHSC/2016/017	JSNA Chapter on Drugs and Alcohol	The Centre for Public Innovation (CPI)	CPI Gowland & Sons Ltd Julie Hotchkiss Consultancy Linxs Consultancy PHAST Solutions for Public Health TWRI	58-90%
DHSC/2016/020	Digitisation of Health Records	MISL	Capital Capture IOM Post MISL Restore	97-72%
DOI/2016/004	Cleaning Keyll Darree	G4S	2Clean G4S Grosvenor Cleaning Services Strand Facilities Services Ultimate Cleaning Services	100-29%
DOI/2016/005	Bus Cleaning	2Clean	2Clean G4S Strand Facilities Services Spot On Cleaners Paul Hampton Services	100-19%
DOI/2016/007	Supply of Quarry Plant	Garriock Bros. – Poortown Crusher Sandvik – Stoney Mountain Crusher Blue Machinery (Central) – Screen	Blue Machinery (Central) Finlay Plant Northern Garriock Bros. Sandvik	93-68% (Poortown) 95-69% (Stoney Mountain) 88-68% (Screen)
DOI/2016/015	Mini-bus Cleaning	Paul Hampton Services	2Clean G4S Paul Hampton Service	100-39%
DOI/2016/016	Supply of Concrete Railway Sleepers	Leonhard Moll	Leonhard Moll	N/A
DOI/2016/017	Repointing and Repairs to Douglas	RGW	RGW	N/A

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	Sea Wall and Peveril Jetty			
DOI/2016/018	Patrick Road Retaining Wall	Paul Carey and Sons	Island Drainage and Groundwork JCK Paul Carey and Sons RGW	100-68%
DOI/2016/020	Disposal of Farm Plastics	DCS	DCS	N/A
DOI/2016/021	Recovery and Temporary Storage of Vehicles	Mann Recovery Services	Mann Recovery Services	N/A
DOI/2016/023	Supply of Quarry Cone Crushers	Sandvik	Blue Machinery Garriock Bros Sandvik	Various
DOI/2016/024	Railway Works Framework Lots 1 – 6	Auldyn Construction	Auldyn Construction	N/A
DOI/2016/026	Cleaning Chester Street Car Park	Ultimate Cleaning Services	G4S J and L Cleaners Ultimate Cleaning Services	100-68%
DOI/2016/032	Replacement Bridges Ballaglass Glen and Baldoon Road	E G Services	E G Services RGW Scrabo (IOM) Turnkey Projects	100-39%
DOI/2016/038	Refurbishment of Ramsey Lighthouses	Ramsey Shipping Services	Ramsey Shipping Services Scrabo (IOM)	100-49%
DOI/2016/039	Supply of Labour and Plant for Main Road, Foxdale	Island Drainage and Groundwork	Island Drainage and Groundwork JCK Paul Carey and Sons	93-91%
DOI/2016/041	Cleaning Banks Circus	2Clean	2Clean Spot On Cleaners Ultimate Cleaning Services	100-73%
DOI/2016/043	Cleaning Legislative Buildings	Strand Facilities Services	Strand Facilities Services Ultimate Cleaning Services	100-87%
DOI/2016/903	Economic Appraisal of Sea Links	Oxera	Oxera	N/A
TRE/2016/007	Investment Advisor	FIM Capital	FIM Capital	N/A
TRE/2016/002	Coinage to Treasury	Tower Mint	Mint of Norway Pobjoy Mint Tower Mint	98-74%
TRE/2016/001	Transaction and Payment charges	Worldpay	AIB Barclays	89-60%

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			Global Payments Optimus Payments WorldPay	
	Family Placement Services	Children's Centre	Children's Centre	n/a
CABO.292	Requirement for a Technical Architect	Future Tech Ltd	Future Tech Ltd	n/a
DHSC/2016/2015	Independent Health Review Services	West Midlands Quality Review Service	Pioneer West Midlands Quality Review Service	100%-61%
DOEC.103	Pre-school Nursery Services	Bright Beginnings	Bright Beginnings	n/a

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DINF.961	Fire Extinguisher Maintenance	Walker Fire (UK) Limited	Island Fire Equipment Mann Fire Protection (IOM) Ltd Safety on Set Ltd Unique Fire Protection Ltd Walker Fire (UK) Limited	100-66%
DHSC.755	UK Taxi Patient Transfer Service	Computer Cab Liverpool Limited	Amvale Argyle Park Taxis Ltd Bridgewater Computer Cab Liverpool Limited Jigsaw Medical PSM Travel Travelpool West Midlands Ambulance Service	94-58%
DINF.1213	Cleaning Markwell House	Strand Facilities Services	Strand Facilities Services Ultimate Cleaning Services	100-97%
DINF.1213	Cleaning St Andrew's House	Ultimate Cleaning Services	Spot On Cleaners Strand Facilities Services Ultimate Cleaning Services	100-89%
DINF.1213	Cleaning St George's Court	Spot On Cleaners	Heritage Cleaners Spot On Cleaners Strand Facilities Services Ultimate Cleaning Services	100-75%
DINF.1213	Cleaning Hamilton House	Spot On Cleaners	2Clean Heritage Cleaners Spot On Cleaners Strand Facilities Services Ultimate Cleaning Services	100-58%
DINF.1117	Harbour Dredging	Wyre Marine Services Ltd	Peter Madsen Rederi A/S Wyre Marine Services Ltd	100-90%
TREA.1669	Consultancy MC – Review of the MUA Long Term Financial Plan	NERA UK Ltd	Deloitte LLP Grant Thornton Mark Gilson NERA UK Ltd Ormco PwC/Manx Technology Group	68-48%

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DHSC.851	Air Ambulance Service	Woodgate Aviation (IOM) Ltd	Capital Air Ambulance IAS Medical Ltd Woodgate Aviation (IOM) Ltd	100-67%
CABO.315	eHR and Payroll System	MHR (Midland Software)	MHR (Midland Software)	n/a
CABO.332	Public Affairs and Public Relations Services	Lansons	Edelman Lansons Newgate	59.5-43.8%
MMNT.61	MNH Catering Leases – The Sound Café	CR (IOM) Limited	CR (IOM) Limited D’s Leisure Heritage Catering Isle Caterers Rock Food Concepts	94%-67%
MMNT.61	MNH Catering Leases - Creg-y-Shee Tea Rooms	CR (IOM) Limited	CR (IOM) Limited D’s Leisure Heritage Catering	63%-43%
MMNT.61	MNH Catering Leases – Niarbyl Bay Café	Tynwald Pies Limited	C Harte & J Devlin Isle Caterers Manannan’s Menu Tynwald Pies	77%-58%
MMNT.61	MNH Catering Leases – The Coffee Station at The House of Manannan	Tynwald Pies Limited	C Harte & J Devlin Manannan’s Menu Tynwald Pies	77%-67%
MMNT.61	MNH Catering Leases – The Bayroom Restaurant at The Manx Museum	John W Karran	D’s Leisure Isle Caterers John W Karran Manx Cancer Help	69%-55%
DINF.1329	Cleaning Mini Competition – Drumgold Street Car Park	Ultimate Cleaning Services Limited	Ashbrook Facility Management Ultimate Cleaning Services Limited	100%-96%
TREA.1859	Consultancy Mini Competition – SAVW Programme Support	PwC	Ci65 Ltd and Elfin Research and Consulting Ltd Marbral Advisory (IOM) Ltd PwC	85%-61%
TREA.969	Procurement Portal	In-tend Ltd	Capita Business Services Limited Due North Limited In-tend Ltd	60%-11%

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CABO.429	Temporary Staff	n/a	Ambitions Limited EPL Limited Hamblin Ltd Paragon HR & Recruitment Limited Search & Select Offshore Limited	n/a
DDEV.528	TT Festivals Fireworks Display	Pains Fireworks (Isle of Man)	Alchemy Fireworks Limited Fantastic Fireworks Ltd Merlin Fireworks Limited Pains Fireworks (Isle of Man) Star Fireworks Ltd Titanium Fireworks Limited	53.9%-39%
DHSC.741	Operation of a Care Home with Nursing	Adorn Domiciliary Care	Adorn Domiciliary Care Caring Homes Group	100%-58%
CABO.355	Government House Gardening and Grounds Maintenance	Douglas Borough Corporation	Dave Noble Gardening Douglas Borough Gardening Island Landscapes Onchan District Commissioners Steven Wolter Landscapes	94.6%-44.8%
CABO.177	Procurement, Installation, Maintenance and Support for Government Technology Services – LOT 1	IT Works	Argon IT IT Works Servicetech Skanco Business Systems Limited	89.3%-60.9%
CABO.177	Procurement, Installation, Maintenance and Support for Government Technology Services – LOT 2	IT Works ServiceTech Skanco Business Systems Limited Techaut	IT Works ServiceTech Skanco Business Systems Limited Techaut	n/a
CABO.177	Procurement, Installation, Maintenance and Support for Government Technology Services – LOT 3	Argon Office Systems	Argon Office Systems Integrated Office Machines IT Works Typhoon Viking	99%-51%
CABO.177	Procurement, Installation, Maintenance and Support for Government Technology Services – LOT 4	Servicetech	Argon IT Services IT Works Servicetech Skanco Business Systems Limited	100%-54.1%



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CABO.177	Procurement, Installation, Maintenance and Support for Government Technology Services – LOT 5	IT Works	IT Works Skanco Business Systems Limited	100%-65.8%
CABO.177	Procurement, Installation, Maintenance and Support for Government Technology Services – LOT 6	Caledonia Limited t/a Typhoon House	Caledonia Limited t/a Typhoon House ClearVu	100%-65.8%
CABO.177	Procurement, Installation, Maintenance and Support for Government Technology Services – LOT 8	Servicetech	Argon IT Services IT Works Servicetech	100%-64.9%
CABO.177	Procurement, Installation, Maintenance and Support for Government Technology Services – LOT 9	Mannage IT	Mannage IT Skanco Business Systems Limited	79.80%- 77.00%
CABO.177	Procurement, Installation, Maintenance and Support for Government Technology Services – LOT 11	Skanco Business Systems Limited	Skanco Business Systems Limited Tactus	
CCOM.19	Provision of Satellite Filing Services	ManSat Limited and SES Satellite Leasing Limited	ManSat Limited SES Satellite Leasing Limited	100%-99.1%
CABO.403	Mini Competition – Experienced Senior.NET Developer	PDMS	PDMS	n/a
DDEV.460	Maritime Support Services	Idwal Marine Europe	Graham & Woolnough Idwal Marine Europe LOC Group	100%-74.1%
MMNT.68	Provision of Ornithological and Estate Warden Services on the Calf of Man	Manx Wildlife Trust	Manx Wildlife Trust	n/a
DINF.1140	Grove Mount Retaining Wall	RGW Limited	JCK Limited MAP Groundworks Limited Paul Carey and Sons Limited Quest Landscape Services Limited RGW Limited	96%-55%
DHSC.726	Provision of Orthotic and Prosthetic Service	Opcare Limited	Blatchfords Opcare	94%-87%

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DHSC.615	CCHC Clinical Cleaning	G4S Secure Solutions (Isle of Man) Limited	G4S Secure Solutions (Isle of Man) Limited Strand Facilities Services Ltd	50%-40%
TREA.1878	Mini Competition – Supply of Plain Paper and Envelopes	Egan Reid Stationary Co Ltd t/a BHX Stationary (Douglas)	Egan Reid Stationary Co Ltd t/a BHX Stationary (Douglas) Mannin Media Group Ltd Office World	100%-85%
CABO.384	Mini Competition – Project Manager	RJM Consulting Limited	Framework Technology Limited Marbal Advisory RJM Consulting Ltd	50%-31%
MMNT.67	Manufacture and Supply of Museum Display Cases	Click Netherfield	Click Netherfield Mayvaert Glass Engineering	100%-91%
PSPA.13	Provider of Actuarial Services for Public Sector Pensions Authority Schemes	Hymans Robertson LLP	Aon Hewitt Deloitte First Actuarial Hymans Robertson LLP PWC Spence and Partners	97%-67%
DINF.942	Reburbishment of Steam Locomotive Chassis No.11	Alan Keefe Ltd	Alan Keefe Ltd	n.a

DDEV.632	Provision of TT Homestay Services	Miquando Limited	Florida Clements Miquando Limited Tony Lawrence	84%-65%
DHSC.597	Primary Care Orthodontic Services	Regent Health Services Ltd t/a Regent Dental Care	Regent Health Services Ltd t/a Regent Dental Care Smile Dental Care	100%-88%
TREA.1890	Mini Competition – Business VAT Survey Expert	PWC	PWC	n.a
DOEC.129	NSC TT Campsite	Headline Partnership Limited	Headline Partnership Limited	n.a
CABO.469	Supply of Apple Equipment to Isle of Man Schools	Skanco Business Systems Limited - iPads Tactus – Protective Cases	Green Cloud Hayes Manx Telecom Millgate Skanco Business Systems Limited Tactus XMA	99%-91%
DOEC.123	The External Validation of School Self Review and Evaluation	Graham Reeves Ltd	Graham Reeves Ltd	n.a
DINF.1137	Supply of Steam Locomotive Boilers	Severn Valley Railway	Israel Newton Northern Steam Ltd Riley Severn Valley Railway	96.9%-51.6%
CABO.329	LOT 5 Mobile Device Management	Software Box Limited	A&B Groep Bytes Software Manx Telecom Software Box Limited	91%-75%
TT2017/08	Cleaning at Various Sites	G4S Secure Solutions Johnsons Kelton	G4S Secure Solutions Johnsons Kelton	96%-49%
TT2017/03	Supply of Screening Handling Equipment	Huber Technology	Huber Technology Jacopa	100%-82%
TT2017/05	Supply of Wood Poles	Power Poles	Calders & Grandidge Power Poles Scanpole BBH	100%-68%
TT2017/07	Select List of Consultant Engineer Services (across 15 lots)	Aecom, Arcadis, BB Consulting, Bell Burton, Berrie Millar & Cox, Burroughs Stuart, Cameron Hall, Mullen Consulting, Curtins,	Aecom, Arcadis, BB Consulting, Bell Burton, Berrie Millar & Cox, Burroughs Stuart, Cameron Hall, Mullen Consulting, Curtins, Hydroco, IOM Groundmodels, JBA, Magee &	100%-48%

		Hydroco, IOM Groundmodels, JBA, Magee & Co, PS Construction, Safety Management Services, Safetynet & Silva Consulting	Co, PS Construction, Safety Management Services, Safetynet & Silva Consulting	
TT2017/10	Demolition of Old Dryer Room	JCK	Auldyn Construction JCK Oldham Bros	100%-64%
DHSC.820	Supply and Maintenance of Blood Group Analyser	Bio-Rad Laboratories Ltd	Bio-Rad Laboratories Ltd Grifols UK Ltd Ortho Clinical Diagnostics	100%-82%
GREG.69	Provision of Security Services to the Isle of Man Courts	G4S Secure Solutions (IOM) Ltd	Arca Ltd G4S Secure Solutions (IOM) Ltd Protec Security Services Resource Support Services (IOM) Limited	94%-5%
GREG.63	Production of Manx Law Reports	RELX (UK) Limited t/a LexisNexis	RELX (UK) Limited t/a LexisNexis Law Reports International Ltd	100%-79%