



Expressions of Interest

Provision of Enterprise Financial Systems & Associated Implementation Support

Overview

The Isle of Man Government (IOMG) invites expressions of interest from financial software suppliers to provide Commercial Off The Shelf (COTS) system solutions and associated implementation support to The Treasury.

The IOMG is comprised of multiple legal entities, primarily 8 Government Departments and 8 Statutory Boards, with several other independent Offices.

All of those entities, apart from two Statutory Boards currently utilise the same core accounting system (Microsoft Dynamics AX 2012 R3) however consolidated group accounts are required to be produced incorporating all entities.

AX 2012 R3 is coming to the end of its support window and so the Treasury is seeking to replace its enterprise level financial systems in relation to the following key four areas of functionality:

- Lot 1: Core Accounting
- Lot 2: Period End Management
- Lot 3: Purchase To Pay
- Lot 4: Stock & Inventory Management

The Treasury are seeking to obtain the best possible combination of Commercial Off The Shelf Solutions to provide this functionality and so are keen to encourage proposals from both suppliers of:

- 'all in one' Enterprise Resource Planning (ERP) software systems capable of meeting any/all areas of the required functionality; and
- 'best in breed' standalone software systems that focus on just one of the four areas of the required functionality.

Please note that only COTS are currently being considered and it is The Treasury's intention to minimise customisation within the final solutions implemented in order to enable easier future upgrade pathways.

Implementation Partner support in relation to each of the four areas will also be required however these requirements should be incorporated into the solution proposals in relation to each Lot/functionality area and will not be subject to a separate procurement exercise.

The Treasury is happy to consider alternative Implementation Partner offerings in relation to any one Lot 1 Core Accounting system solution and accordingly a first stage of the evaluation process will be to establish the preferred Implementation Partner in relation to each Lot 1 Core Accounting system.

Lot 1 Core Accounting: Scope

Please note that the requirements of the Lot 1 Core Accounting solution will be focused upon **general financial functionality** as it can be used for Public Sector accounting and statutory reporting purposes.

Potential suppliers should note that in addition to the potential exclusion of the functionality being provided by the other 3 Lots covered within this procurement, the following IOMG specialist financial transactions/activities will be not a part of the scope of the Lot 1 Core Accounting requirements, as they are currently provided by other dedicated financial/operational systems:

- HR & Payroll;
- Property/Facilities Management;
- Benefits payments;
- Customs & Excise receipting;
- Income Tax receipting;
- Public Sector Housing rental management.

Consequently, it is estimated, notwithstanding IOMG's financial size of c.£1.2bn (for both income & expenditure), that from a financial transaction volume perspective, the Lot 1 Core Accounting solution would be required to manage transaction volumes the equivalent to an organisation financial size of c.£150m (for both income & expenditure).

Application

In order to participate in this competitive exercise, your organisation must be registered on the Isle of Man Government's Procurement Portal. If you have not previously registered, please visit <https://in-tendhost.co.uk/iomg/asp/Home> and select 'Register' from the menu on the right side of the Home Page.

Once you have registered your organisation you should select this tender from the list of 'Current Tenders' and 'View Details' then click 'Express Interest' at the bottom of the page. Once you have clicked on 'Express an Interest' a 'Form of Acknowledgement' tab will appear. This tab will provide a copy of the 'Appeals Procedure' to be downloaded. In order to progress to the next stage of the process you will need to 'Opt-In' and complete the 'Form of Acknowledgment' questionnaire and click 'Submit Return' before the Expression of Interest deadline as detailed below.

Should you have any difficulty in using the website or registering your interest in this way, please e-mail procurement@gov.im

Expressions of interest must be submitted through the above Portal by **noon Tuesday 4 October 2022.**