

## Contracts Awarded as a Result of Non-Competitive Action

Reference or Business Area	Description of Contract	Contract Term	Expiry Date/ Renewal Date	Awarded Party	Reason for the Non-Competitive Action	Number of Expressions of Interest that did not subsequently bid (where only one bid received)
<b>2020/21</b>						
Marketing	Marketing, PR and Associates Services	3 years and 9 months	31/12/2020	EJC Design Bold Consultancy Isle of Man Advertising Glazier Design Fresh Mainstream Marketing and Communications Signrite	Limited resources within Procurement as other tenders being prioritised	N.A
HR	Confidential Waste Disposal Services	On-going	30/09/2020	Doxbond (IOM) Limited	Other quotation exercises being prioritised	N.A
Mails	Trailer Conveyance Services between Douglas Port and IOMPO HQ	On-going	04/04/2021	Isle of Man Heavy Crane Lifting	Limited resources within Procurement as other tenders being prioritised	N.A
Marketing / IT	Support and development for website	On-going	31/03/2021	Dot Performance Limited	Limited resources within Procurement as other tenders being prioritised	N.A
IT	ICT Managed Services	6 months	01/11/2020	Manx Telecom Limited	Extension to allow sufficient time for the tender exercise	N.A
Retail	Postal Services in Douglas and Ramsey	On-going	31/12/2022	Mannin Retail Limited	Limited competition	N.A
Finance/Retail	Counter point and online portal payment collection services	On-going	31/03/2021	Worldpay	Essential software until tender completed	N.A

2019/20						
IMS	Plain and printed paper and envelopes	On-going	30/06/2019	Word & Spaces Mannin Group Bridson & Horrox Quine & Cubbon Blake Envelopes Limited Vannin Officepoint Intermart International Limited Envelope Supply Company Limited	To allow sufficient time for the tender process	N.A
Mails	Trailer Conveyance Services between Douglas Port and IOMPO HQ	On-going	16/05/2020	Isle of Man Heavy Crane Lifting	Pending related commercial discussions	N.A
Procurement	'Electric and Diesel Vehicles (PO/2019/001)' tender advertisement	N.A	N.A	N.A	Whilst tender documentation being finalised with business area	N.A
Mails	Sortation machine parts and technical support services	On-going	15/05/2024	Siemens Postal, Parcel and Airport Logistics Limited	To maintain current warranty	N.A
Mails	Route planning software, training and technical support	On-going	15/05/2024	Integrated Skills Limited	Specialist software	N.A
IMS	Plain and printed paper and envelopes	On-going	31/03/2020	Word & Spaces Mannin Group Bridson & Horrox Quine & Cubbon Blake Envelopes Limited Vannin Officepoint Intermart International Limited Envelope Supply Company Limited	To allow sufficient time for the tender process	N.A
Finance/Retail	Counter point and online portal payment collection services	On-going	30/09/2020	Worldpay	Essential software until tender completed	N.A

Marketing	Marketing, PR and Associates Services	On-going	31/03/2020	EJC Design Bold Consultancy Isle of Man Advertising Glazier Design Fresh Mainstream Marketing and Communications Signrite	Limited resources within Procurement as other tenders being prioritised	N.A
Finance	Superannuation scheme legal advice and drafting services	One-off supply	31/12/2019	Keystone Law (Isle of Man) Limited	Specialist service	N.A
Procurement	'PostNet Services (PO/2020/001)' tender advertisement	N.A	N.A	N.A	Whilst tender documentation being finalised	N.A
HR	Confidential Waste Disposal Services	On-going	30/09/2020	Doxbond (IOM) Limited	Other quotation exercises being prioritised	N.A
HR	Drinks and confectionary vending services	On-going	31/12/2020	MannVend Limited	Limited resources within Procurement as other tenders being prioritised	N.A
HR	Cleaning and facilities sundries	On-going	30/09/2020	WDS Limited	Limited resources within Procurement as other tenders being prioritised	N.A
IMS	IOMG Select-List for temporary clerical and administrative staff	8 months	01/06/2020	Search & Select EPL Hamblin Paragon	Urgent business requirement	N.A
Mails	Purchase of 18 Zebra TC75's bar code scanners	One-off supply	27/08/2019	OpalTec International Limited	Urgent business requirement	N.A
<b>2018/19</b>						
Retail	CCTV and Security Alarms	1 year	28/02/2019	G4S	Extension of contract to allow for sufficient time for procurement process to take place	N.A
Mails	Replacement camera for Compact Reader Sorter (CRS)	One-off supply	08/03/2018	Siemens	Specialist	N.A
Compliance	GDPR Resource	3 months	30/06/2018	ISO QA Isle of Man Limited	Specialist service	N.A
Marketing	Marketing, PR and Associates Services	On-going	30/09/2018	EJC Design Bold Consultancy	Marketing and PR resource constraints	N.A

				Isle of Man Advertising Glazier Design Fresh Mainstream Marketing and Communications Signrite		
Mails	Mails Exchange and Regulatory Services	5 years	01/03/2023	UK Government for Business, Energy and Industrial Strategy (BEIS)	No competitor exists	N.A
Executive	Specialist consultancy and training in both negotiation and sales management practices	One-off supply (2 months)	14/06/2018	RDC - UK	Urgent business requirement	N.A
Stamps & Coins	Office layout changes at PO HQ	One-off supply	27/09/2018	Green-Powers Electrical Ltd Reactive Construction	Urgent business requirement due to timescales	N.A
Marketing	Marketing, PR and Associates Services	On-going	01/04/2019	EJC Design Bold Consultancy Isle of Man Advertising Glazier Design Fresh Mainstream Marketing and Communications Signrite	Marketing and PR resource constraints	N.A
PO/2018/RFQ14	Provision of Public Relations Database and Monitoring Service	3 years (with an option to extend by a further 2 years)	17/01/2022 (initial term)	Cision Group Limited (formerly Gorkana Group)	Only one bid received	I
HR	Subscription for online access to online Job Evaluation tool	3 years	28/01/2021	Korn Ferry Hay Group (KFHG)	Specialist service	N.A
PO/2018/002	Cash Delivery/Collection Service	3 years (with an option to extend by a further 2 years)	31/03/2022 (initial term)	G4S Secure Solutions (Isle of Man) Limited	Only one bid received	None
Marketing / IT	Support and development for website	On-going	01/07/2020	Dot Performance Limited	Limited resources within Procurement as other tenders being prioritised	N.A

Mails	Airport Conveyer Belt Vehicle Purchase	One-off supply	17/10/2018	IOMG Department of Infrastructure	Specialist equipment	N.A
Executive	Permitted to enter open term contracts with strategic suppliers	5 years	31/10/2025	Royal Mail and Sub Post Masters	Limited competition	N.A
<b>2017/18</b>						
IT	RAM upgrade cost	One-off supply	11/01/2017	Manx Telecom	Specialist equipment	N.A
IT	Network switch upgrade	One-off supply	11/01/2017	Manx Telecom	Specialist equipment	N.A
IMS	Enveloping machine maintenance	5 years	13/11/2021	Promail	Specialist service	N.A
IMS	ISO Internal Audit services	1 year	31/03/2018	ISO QA Isle of Man Limited	Specialist service	8
Mails	Purchase of vehicles	1 year	26/07/2018	Ocean Ford	Limited competition	N.A
PO/2017/001	Provision of vehicle servicing, repairs and parts: LOT 2 – Bodywork and Accidents Repairs	3 years (with an option to extend by a further 2 years)	26/04/2022	Dale and Co Limited	Only one bid received	11
PO/2017/RFQ3	Locksmith Services	5 years	3/05/2022	MC Locksmiths	Limited responses to quotation exercise	1
Mails and IT	IT software, service and support for a parcel tracking system	5 years	28/06/2022	Skillweb	Specialist software	N.A
Mails	Mails strategy consultancy	6 months	01/02/2018	M&J Postal Consultancy Ltd	Urgent business requirement	N.A
Mails	Purchase of 3 electric vehicles	1 year	25/07/2018	Nissan	Limited competition	N.A
HR	Appointing consultant to provide a job evaluation scheme as a one-off project	One-off supply	17/10/2018	Korn Ferry Hays Group	Limited competition and urgent business requirement	N.A
Mails	Purchase of 10 Zebra TC75's bar code scanners	One-off supply	23/10/2017	OpalTec International Limited	Urgent business requirement	N.A
Marketing	Marketing, PR and Associates Services	On-going	31/03/2018	EJC Design Bold Consultancy Isle of Man Advertising Glazier Design Fresh (UK) Limited Dragon Design True North	Marketing and PR resource constraints	N.A
Finance/Retail	Counter point and online portal payment collection services	On-going	31/03/2019	Worldpay	Essential software until tender completed	N.A
Finance	Internal Audit Services	On-going	31/03/2023	IOMG Treasury, Audit Advisory Division	Use of Internal Resources	N.A

<b>2016/17</b>						
<b>2015/16</b>						
PO/2015/003	Provision of Ramsey Post Office Services	5 years (with an option to extend by a further 5 years)	11/10/2020 (initial term)	Mannin Retail Limited	Only one bid received	2
<b>2014/15</b>						
PO/2014/001	Provision of Post Office Services: LOT 1 – Douglas	5 years (with an option to extend by a further 5 years)	30/06/2020 (initial term)	Mannin Retail Limited	Only one bid received	4
<b>2013/14</b>						
PO/2013/001	Cash Services to the IOM Post Office Retail Network: LOT 1 – Cash delivery and collection service to support the retail network on a daily and ad-hoc basis	3 years (with an option to extend by a further 2 years)	30/03/2019	G4S Secure Solutions	Only one bid received	None