



## Expressions of Interest

### MANX NATIONAL HERITAGE HOLIDAY ACCOMMODATION SERVICES

MANX NATIONAL HERITAGE invites expressions of interest from suitably qualified and experienced Contractors to provide Holiday Accommodation services for its holiday cottages on the Island.

Manx National Heritage (MNH) is the trading name of the Manx Museum and National Trust (MMNT). MNH receives government funding of around 75% of its costs and this goes towards helping it meet its statutory functions of conserving, protecting, promoting and making publicly accessible, our Island's national heritage assets. The remaining 25% is generated by MNH through its charitable trust and by commercial activities which include admission sales, events, retail, catering, venue hire and more recently holiday accommodation rentals.

MNH's Holiday Accommodation rentals currently generate in the region of £40,000+ of income per annum derived from the holiday rentals of The Lhen, Eary Cushlin and the Calf of Man Hostel. The Lhen is currently achieving c60% occupancy levels and Eary Cushlin 30%.

The successful Contractor will be required to provide; fully managed marketing, booking, administration, customer service, cleaning and turnaround services for; The Lhen and Eary Cushlin Properties and marketing, booking, customer liaison and administration services only for the Calf of Man Hostel. During 2020 MNH will be expanding its holiday accommodation to add one more property in Douglas to its portfolio which will be added to this Contract.

In order to participate in this competitive exercise, your organisation must be registered on the Isle of Man Government's Procurement Portal. If you have not previously registered, please visit <https://in-tendhost.co.uk/iomg/asp/Home> and select 'Register' from the menu on the left side of the Home Page.

Once you have registered your organisation you should select this Quick Quote from the list of 'Current Tenders' and 'View Details' then click 'Express an Interest' at the bottom of the page. Once you have expressed an interest a new tab called 'Quote Documents' will become available where you can download all the necessary information. If you choose to proceed, please select 'Opt In' and a new section will appear for you to upload your completed return documents.

If you decide not to proceed please click 'Opt Out' and select a reason for not proceeding.

Should you have any difficulty in using the website or registering your interest in this way, please e-mail [procurement@gov.im](mailto:procurement@gov.im). The Quick Quote will remain available on the Portal for Expressions of Interest until **noon 5<sup>th</sup> September 2019**.

Quick Quote Submissions must be submitted through the above Portal by **noon 23<sup>rd</sup> September 2019**.