



2018  
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10TH PROGRAMME



# Big Challenges, Real Solutions

The Small Countries Financial  
Management Programme

**Sunday 17th June - Friday 29th June 2018**

A Programme with a difference that makes a difference

“There has been a significant and enduring enhancement in the leadership, strategic management and negotiating capacity of those who have attended the Programme. They have also been able to apply the learning and skills gained by attending the Programme to benefit our Government and people in a tangible manner and for a sustainable period. The Programme blends leadership, strategic management and negotiating skills with a practical focus on real work-related challenges and improving technical skills. It is a unique Programme which is of particular value to us.”

Caribbean Government Minister



**SCFMC**  
THE SMALL COUNTRIES FINANCIAL  
MANAGEMENT CENTRE

	Sunday 17 June	Monday 18 June	Tuesday 19 June	Wednesday 20 June	Thursday 21 June	Friday 22 June	
EARLY A.M.		8.45 Welcome from <b>Isle of Man Government</b>	9.00 Frameworks for Delivering Change in the Public Sector <b>Kathryn Bishop</b>	8.30 Review Session <b>Alison McQuater</b>	8.30 Review Session <b>Alison McQuater</b>	9.00 Challenges in inter-agency co-operation and financial stability in small countries <b>John Aspden</b>	
		9.00 Growth Commission - Lessons for Small Countries <b>Dr Mark Henstridge</b>		9.00 New Approaches to Risk Assessment, Management and Regulation <b>Hanzo Van Beusekom</b>	9.00 Taxation Issues Structured Interview & Q&A <b>Nicola Guffogg &amp; Alison McQuater</b>		
Coffee		10.45 Coffee	10.30 Coffee	10.15 Coffee	10.15 Coffee	10.15 Coffee	10.15 Coffee
LATE A.M.		11.05 Briefing on presentation of challenges <b>Alison McQuater</b>	11.00 Frameworks for Delivering Change in the Public sector (cont'd)	10.30 New Approaches to Risk Assessment, Management and Regulation (cont'd)	10.30 Anti-Money Laundering & Prosecuting Financial Crime <b>Stephen Baker</b>	10.30 OPTION FOR REGULATORY	10.30 OPTION FOR NON-REGULATORY
		11.15 Presentation of Challenges				Current Regulatory Structure & Governance <b>John Aspden &amp; Richard Pratt</b>	Cash & Debt Management <b>Dr Rory Macleod &amp; TBA</b>
Lunch		12.30 Lunch	12.30 Lunch	12.00 Lunch	12.15 Lunch	13.00 Lunch	13.00 Lunch
EARLY P.M.	12.55 flight from London Gatwick to Isle of Man	13.15 Presentation of Challenges (cont.)	13.30 Syndicate Groups: Reframing the Challenge	13.00 New Approaches to Risk Assessment, Management and Regulation (cont'd)	12.45 Anti-Money Laundering & Prosecuting Financial Crime (con't)	13.45 Licensing: the gate of entry. A risk based approach to setting obligations <b>John Aspden &amp; Richard Pratt</b>	13.45 Cash & Debt Management (cont'd)
	14.30 Transfer to Regency Hotel	14.00-14.30 Small Groups Challenge Themes					
		14.30-15.00 Feedback on Challenges					
Coffee		15.00 Coffee	15.00 Coffee	14.30 Coffee	15.00 Coffee	15.30 Coffee	15.30 Coffee
LATE P.M.	15.45 Buffet at the Regency	15.15 How past Participants implemented their challenges (DVD) and Lessons learned <b>Alison McQuater</b>	15.15 Syndicate Groups: Reframing the Challenge (cont'd)	14.45 New Approaches to Risk Assessment, Management and Regulation (cont'd) Q&A	15.15-16.45 Isle of Man's Economic Journey <b>Allan Bell, John Webster, John Spellman, Mark Shimmin</b>	15.45 Monitoring & Sanctions. Terrorist Financing Bank Resolution & Compensation (cont'd)	15.45 Cash & Debt Management (cont'd)
	Welcome and Orientation by Executive Director <b>Mark Shimmin</b> and Programme Director <b>Alison McQuater</b>		15.45 Summary of Challenges <b>Alison McQuater</b>	16.30 Review <b>Alison McQuater</b>	16.45 Return to Hotel		
				17.00 Return to Hotel			
EVENING	Free time	16.30 Return to Hotel Free time and own dinner arrangements	16.30 Return to Hotel Free time and own dinner arrangements	18.20 Leave Hotel for Government House Reception	18.45 Leave Hotel for Barrool Suite reception	18.00 Return to hotel and own dinner arrangements	

Saturday 23 June		Sunday 24 June	Monday 25 June	Tuesday 26 June	Wednesday 27 June	Thursday 28 June	Friday 29 June	Saturday 30 June	
<b>9.00 OPTION FOR REGULATORY</b>	<b>9.00 OPTION FOR NON-REGULATORY</b>	Free time	<b>8.30</b> Orientation to week 2 <b>Alison McQuater</b>	<b>8.30</b> Introductory Framework for Negotiation <b>Tim Cullen</b>	<b>8.30</b> Cross Cultural Negotiations <b>Michael Gates</b>	<b>8.30</b> Recasting Challenges <b>Alison McQuater</b>	<b>8.30</b> Inspirational Leadership <b>Phyllida Hancock</b>	9.00 Check out at Harris Manchester	
Co-operation <b>John Aspden &amp; Richard Pratt</b>	Deliverology <b>(TBA)</b>		<b>9.15</b> Revisiting Challenges: Leadership & Stakeholder Focus <b>Alison McQuater</b>						
<b>10.15</b> Coffee	<b>10.15</b> Coffee		<b>10.30</b> Coffee	<b>10.30</b> Coffee	<b>10.15</b> Coffee	<b>10.00</b> Coffee	<b>10.00</b> Coffee		
<b>10.30</b> Sanctions against Terrorist Financing  11.45 Preparing for an external evaluation (cont'd)	<b>10.30</b> Deliverology (cont'd)	11.15 Vacate rooms and transfer to Oxford	<b>11.00</b> Becoming Powerful Influencers <b>Alison McQuater</b>	<b>10.45</b> Decision-making & Persuasion in Negotiation <b>Tim Cullen</b>	<b>10.30</b> Cross Cultural Negotiations (cont'd)	<b>10.15</b> Recasting Challenges (cont'd)	<b>10.30</b> Inspirational Leadership (cont'd)		
<b>12.45</b> Lunch	<b>12.45</b> Lunch		<b>13.15</b> Lunch	<b>12.30</b> Lunch	<b>12.30</b> Lunch	<b>12.30</b> Lunch	<b>12.30</b> Lunch		
<b>14.00</b> Tour of the Isle of Man			<b>14.00</b> Leadership & Influencing Skills in action <b>David Trevaskis</b>	<b>13.30</b> Key Principles of Negotiation <b>Tim Cullen</b>	<b>13.30</b> Creating Value in Negotiation - Multi Party Negotiations <b>Tim Cullen</b>	<b>13.30</b> Developing Action Plans for the delivery of challenges <b>Alison McQuater</b>	<b>13.30</b> Final Wrap up <b>Alison McQuater</b>		
					<b>14.30</b> CenBank Negotiation <b>Tim Cullen</b>				
			<b>15.15</b> Coffee	<b>15.15</b> Coffee	<b>15.15</b> Coffee	<b>15.15</b> Coffee	<b>15.15</b> Coffee		<b>15.15</b> Coffee
<b>18.00</b> Return to hotel and own dinner arrangements			<b>15.30</b> Leadership & Influencing Skills in action (cont'd)	<b>15.30</b> Walking Tour of Oxford	<b>15.30</b> CenBank Negotiation (cont'd)	<b>15.30</b> Developing Action Plans for the delivery of challenges (cont'd)	Free time		
		<b>17.30</b> Break	<b>17.00</b> Free time in Oxford and own dinner arrangements	<b>17.00</b> Free time in Oxford and own dinner arrangements	<b>17.45</b> Drinks Reception at Oxford Union				
		<b>18.00</b> Guest Speaker			<b>18.00</b> Guest Speaker <b>His Honour Deemster Doyle</b> First Deemster & Clerk of the Rolls of the Isle of Man				
		<b>18.30</b> Dinner at The Quod	<b>19.30</b> Dinner at Oxford College		<b>19.00</b> Tour of Oxford Union <b>19.30</b> Dinner at Oxford Union	<b>19.30</b> Drinks Reception Harris Manchester College  <b>20.00</b> Final Dinner and Presentation of Certificates			

# The Small Countries Financial Management Programme

**Sunday 17th June - Friday 29th June 2018**

## FACULTY LIST

- **John Aspden MBE**, Chairman of the Group of International Finance Centre Supervisors and former Chief Executive of the Isle of Man Financial Supervision Commission
- **Stephen Baker**, Baker & Partners, Jersey
- **Hanzo Van Beusekom**, Clear Conduct
- **Kathryn Bishop**, Saïd Business School, University of Oxford
- **Tim Cullen MBE**, Saïd Business School, University of Oxford
- **His Honour Deemster David Doyle**, First Deemster and Clerk of the Rolls of the Isle of Man
- **Michael Gates**, Saïd Business School, University of Oxford
- **Nicola Guffogg**, Assessor of Income Tax, Treasury, Isle of Man
- **Phyllida Hancock**, Olivier Mythodrama
- **Dr. Mark Henstridge**, Chief Economist, Oxford Policy Management
- **Dr. Rory Macleod**, Managing Director, Objective Analysis, Oxford
- **Alison McQuater**, Saïd Business School, University of Oxford
- **Richard Pratt**, Richard Pratt & Partners, London
- **David Trevaskis**, Managing Director, Acting for Change

### Panel members for discussion of the Isle of Man's Economic Journey

- **Allan Bell CBE**, former Chief Minister
- **Mark Shimmin MBE**, former Chief Financial Officer, The Treasury, Isle of Man
- **John Webster**, former Government Chief Economist, Chairman Manx Technology Group
- **John Spellman**, former Director of Financial Services, Department of Economic Development



THE WORLD BANK



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SECRETARIAT



HARRIS MANCHESTER  
COLLEGE, OXFORD

“You come up with your challenges, you talk through your challenges and you develop the tools to solve some of these problems, so you can now say I think I have the necessary skills. I use the knowledge and skills frequently, on a day-to-day basis.” **African Participant**

“This Programme has delivered more than I had hoped for and heard. The Lecturers/Professors have been extraordinary, vibrant and truly engaging and it has time and again surpassed my expectations. It afforded me the opportunity to embark on this life changing journey.” **Caribbean Island Participant**

“I came out of the programme with confidence and new mind set in dealing with the negotiations for compliance with international financial standards. Instead of trying to evade the issues we are now taking an active and forward approach in our consultations.” **Pacific Island Participant**