

## Procurement Services Notification of Tender Results

The evaluation and scoring of tenders is normally based upon both price and qualitative criteria in order to select the most economically advantageous tender.

| Serial Number | Description   | Winning Tenderer                       | List of Tenderers   | Scoring Spread | Contract Start Date | Contract End Date |
|---------------|---|--|---|----------------|---------------------|-------------------|
| <b>2021</b>   |   |  |   |                |                     |                   |
| DESC.1751     | On Island Supported Living and Outreach Services for Adults with Physical Disabilities and/or Complex Neurological Conditions | Leonard Cheshire Disability            | Crossroads Care<br>Leonard Cheshire Disability<br>Leonard Cheshire Disability (alternate bid)   | 100% - 78%     | Sept-21             | Aug-24            |
| DINF.3228     | Bicycle Shelters  | LockIt Safe Ltd                        | LockIt Safe Ltd   | N/A            | Aug-21              | Aug-25            |
| DESC.185      | Lease and Commercial Operation of the NSC Café  | Riverside Limited                      | Brian Kewley Enterprises<br>Caterleisure (IOM) Ltd<br>Equilibrium Healthy Food<br>Good Stuffs Restaurant Limited<br>The Mad Hatter Cake Boutique<br>Riverside Limited<br>Victoria Grill Peri Peri | 93% - 0%       | Jul-21              | Jul-31            |
| DINF.3060     | Midi Paver Scheme   | Island Drainage and Groundwork Limited | Island Drainage and Groundwork Limited<br>Colas (IOM) Limited   | 100% - 71%     | Jul-21              | Aug-23            |
| DINF.2334     | Computer Aided Facilities Management System   | Concerto                               | BPD Zenith<br>Concerto<br>MRI Software<br>Service Works Global<br>Technology Forge  | 91.9% - 27.7%  | Jun-21              | May-31            |

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|---------------|---|--|---|----------------|---------------------|-------------------|
| DINF.2811     | Boiler Maintenance  | EnviroAir Limited<br>Ridgeway Gas Services Limited | EnviroAir Limited<br>Ridgeway Gas Services Limited<br>Stewart Clague Services Limited   | 100% - 70%     | Jun-21              | Jun-24            |
| CABO.1058     | Health & Care Transformation Services   | KPMG LLC   | ASE Consulting<br>E&Y LLP<br>KPMG LLC<br>PwC Isle of Man                                | 100% - 72%     | Jun-21              | Jun-24            |
| CABO.895/2    | Re-Evaluation After Successful Appeal Against the Original Award – Connect Mann Internet Managed Services | Sure   | Domicilium (IOM) Limited<br>Manx Telecom<br>Sure (Isle of Man) Limited                  | 54.7% - 93.7%  | Jun-21              | May-26            |
| CABO.626      | Connect Mann - Lot 3 – LAN and WIFI Connectivity Managed Service  | Manx Telecom                                       | Datrix<br>Manx Telecom  | 89.3% - 63.99% | Jun-21              | May-26            |
| CABO.626      | Connect Mann - Lot 4 - IP Telephony and Unified Communications  | Manx Telecom                                       | Manx Telecom  | N/A            | Apr-21              | Mar-24            |
| DHSC.1653     | Nobles Hospital Dishwasher Chemical Provisions and Maintenance Service                                    | Star Services Limited                              | Chemical Services (Manx) Limited<br>Star Services Limited                               | 97% - 89%      | Apr-21              | Dec-23            |
| DINF.2961     | Construction of Jurby Industrial Units  | Paul Carey and Sons Limited                        | Paul Carey and Sons Limited<br>Caine Bros (Builders) Limited<br>NK Construction Limited | 99% - 91%      | Mar-21              | Oct-21            |
| DINF.3124     | Cleaning - Chester Street & Drumgold Street   | Island Cleaners Ltd                                | Island Cleaners Ltd<br>Prospero Facilities Services Ltd                                 | 100% - 84%     | Mar-21              | Feb-22            |
| DINF.3068     | Kirk Michael Footway Improvements   | Island Drainage & Groundwork Ltd                   | CCJ Group Limited<br>Island Drainage & Groundwork Ltd<br>JCK Limited                    | 100% - 72%     | Feb-21              | Jun-21            |

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| <b>2020</b>   |   |                        |   |                |                     |                      |
| TREA.4067     | Provision of Sovereign Debt Advice  | Ernst & Young LLP      | Deloitte<br>Ernst & Young LLP<br>KPMG<br>NatWest<br>PwC<br>Ramsey Crookall<br>Portfolio Manager<br>Edale    | 98.8% - 67.9%  | Nov-20              | On Final Deliverable |
| DHSC.1654     | Provision of Vending Machines   | MannVend Ltd           | MannVend Ltd  | N/A            | Nov-20              | Nov-25               |
| CABO.449      | Information System Solution for Indirect Taxation   | Data Torque Limited    | Data Torque Limited<br>Fast Enterprises LLC<br>Teleologica<br>Techno Brain Europe Limited                   | 100% - 92.19%  | Nov-20              | Nov-25               |
| CABO.1007     | Supply of Microsoft Surface Hardware Equipment and Ancillary Hardware   | Jigsaw Systems Limited | Argon Business Systems Limited<br>Jigsaw Systems Limited<br>Manx Telecom<br>Sure (IOM) Ltd<br>Xuper Limited | 97% - 89%      | Sep-20              | Aug-22               |
| DEFA.888      | Independent Fisheries Science Advice  | Bangor University      | Bangor University<br>Bangor University (alternative proposal)<br>Heriot-Watt                                | 100% - 70.7%   | Sep-20              | Aug-25               |
| DENT.376      | Electrical Support Services for the Isle of Man TT, Manx Grand Prix and Classic TT                                    | Ardern and Druggan Ltd | Ardern and Druggan Ltd  | N/A            | Sep-20              | Sep-25               |
| DHSC.1458     | Supply of an Immunoassay system for the testing of Infectious Diseases and the mandatory screening of Blood Donations | Roche Diagnostics      | Abbott Laboratories Ltd<br>Roche Diagnostics Ltd (Option 1)<br>Roche Diagnostics Ltd (Option 2)<br>DiaSorin | 99% - 77%      | N/A                 | N/A                  |

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|----------------------|--|--|--|-----------------------|----------------------------|--------------------------|
| DESC.111             | Pre-School Nurseries   | Hopes & Dreams Limited<br>Lizandal Limited t/a<br>Sandcastles<br>Bright Beginnings Limited<br>Moonjer Veggey | Hopes & Dreams Limited<br>Lizandal Limited t/a Sandcastles<br>Bright Beginnings Limited<br>Moonjer Veggey<br>Happy Valley Ltd<br>St Johns Pre-School Trust | 100% - 72%            | Aug-20                     | Jul-23                   |
| TREA.2646            | Auditing Services for<br>Treasury and PSPA - Lot 3 -<br>PSPA Audit | PriceWaterhouseCoopers<br>LLC  | Grant Thornton Limited<br>PricewaterhouseCoopers LLC   | 95% - 73.9%           | Jul-20                     | Nov-22                   |
| DINF.2561            | The Manufacture and Supply<br>of Permanent Road Traffic<br>Signals | Hirst Signs Limited  | Colas (IOM) Limited<br>Hirst Signs Limited<br>Limelight Signs Limited<br>Signrite (IOM) Limited  | 95% - 52%             | Jul-20                     | Jul-25                   |
| DHSC.1596            | Supply and Distribution of<br>Continance Care Products             | D L Gelling Ltd  | D L Gelling Ltd<br>Hartmann<br>WDS Ltd<br>Egan Reid  | 99.5% - 92%           | Jul-20                     | Jun-23                   |
| DINF.2281            | Castle Rushen High School<br>Playing Field                         | Island Drainage &<br>Groundwork Ltd  | Excel Group<br>Island Drainage & Groundwork Ltd<br>Paul Carey & Sons Ltd   | 95% - 91%             | Jun-20                     | Aug-22                   |

| <b>Serial Number</b> | <b>Description</b>  | <b>Winning Tenderer</b> | <b>List of Tenderers</b>   | <b>Scoring Spread</b> | <b>Contract Start Date</b> | <b>Contract End Date</b> |
|----------------------|---|-------------------------|--|-----------------------|----------------------------|--------------------------|
| TREA.3567            | Lot 1 - Local Authority Audit Services (Douglas Borough Council and Isle of Man Local Government Pension Scheme)                | Baker Tilley            | Baker Tilley<br>Browne Craine Associates Limited<br>Crowe Isle of Man Audit LLC<br>Crowe Morgan LLC<br>Ernst & Young LLC<br>KPMG LLC | 98.71% -<br>59.88%    | Jun-20                     | Jun-23                   |
| TREA.3567            | Lot 2 - Local Authority Audit Services (Audit and Assurance of Local Government Bodies in the Eastern Area of the Isle of Man)  | Crowe Isle of Man Audit | Baker Tilley<br>Browne Craine Associates Limited<br>Crowe Isle of Man Audit LLC<br>Crowe Morgan LLC<br>Ernst & Young LLC<br>KPMG LLC | 97.00% -<br>48.77%    | May-20                     | May-23                   |
| TREA.3567            | Lot 3 - Local Authority Audit Services (Audit and Assurance of Local Government Bodies in the Southern Area of the Isle of Man) | Baker Tilley            | Baker Tilley<br>Browne Craine Associates Limited<br>Crowe Isle of Man Audit LLC<br>Crowe Morgan LLC<br>Ernst & Young LLC<br>KPMG LLC | 95.64% -<br>45.79%    | Jun-20                     | Jun-23                   |

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|----------------------|---|-------------------------------|--|-----------------------|----------------------------|--------------------------|
| TREA.3567            | Lot 4 - Local Authority Audit Services (Audit and Assurance of Local Government Bodies in the Western Area of the Isle of Man)  | Crowe Isle of Man Audit       | Baker Tilley<br>Browne Craine Associates Limited<br>Crowe Isle of Man Audit LLC<br>Crowe Morgan LLC<br>Ernst & Young LLC<br>KPMG LLC                               | 95.64% - 41.38%       | May-20                     | May-23                   |
| TREA.3567            | Lot 5 - Local Authority Audit Services (Audit and Assurance of Local Government Bodies in the Northern Area of the Isle of Man) | Crowe Isle of Man Audit       | Baker Tilley<br>Browne Craine Associates Limited<br>Crowe Isle of Man Audit LLC<br>Crowe Morgan LLC<br>Ernst & Young LLC<br>KPMG LLC                               | 99.87% - 45.92%       | May-20                     | May-23                   |
| DENT.70              | National Broadband Plan   | Manx Telecom                  | Bluewave Communications<br>Manx Telecom<br>SES Satellite Leasing Limited   | 100%                  | May-20                     | Jul-25                   |
| DENT.402             | TT Paddock Operations Team  | Ace Hire and Sales Limited    | Ace Hire and Sales Limited<br>Safety Fire and Rescue Solutions Limited   | 93.17% - 89.73%       | May-20                     | Sep-24                   |
| TREA.2937            | Investment Custodian  | BNY Mellon Asset Servicing    | BNY Mellon Asset Servicing<br>HSBC Securities Services   | 100% - 80%            | May-20                     | Nov-25                   |
| DENT.306             | Cruise Market Consultant  | Glenleven Marine Limited      | Glenleven Marine Limited   | N/A                   | Mar-20                     | Mar-23                   |
| DINF.2647            | Architect Service for the Redevelopment of Cummal Moar Residential Home   | McGarrigle Architects Limited | Cornerstone Architects Limited<br>Kay Associates Limited<br>McGarrigle Architects Limited<br>Savage and Chadwick Architects Limited<br>The Manser Practice Limited | 93% - 83%             | Mar-20                     | TBA                      |
| DINF.2648            | Quantity Surveying Services for the Redevelopment of Cummal Moar Residential Home   | Bell Burton Associates        | Bell Burton Associates<br>Cameral Hall (Services) Limited<br>Silva Consulting Limited  | 100% - 86%            | Mar-20                     | TBA                      |

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|--------------------|--|---------------------------------|---|----------------|---------------------|-------------------|
| DINF.2652          | Civil and Structural Engineering Services for the Redevelopment of Cummal Mooar Residential Home           | Graham Schofield Associates     | BB Consulting Engineers Ltd<br>Curtins Consulting Limited<br>Graham Schofield Associates  | 91% - 86%      | Mar-20              | TBA               |
| DHAF.6919          | Police Vehicle Recovery  | Minky Metals Ltd                | Manx Automobile Assistance<br>Minky Metals Ltd  | 100% - 60%     | Feb-20              | Feb-23            |
| DINF.2354/CABO.644 | Airport Information Management System "AIMS"   | Adecs                           | Adecs<br>Airport Information Systems<br>MyAirOps<br>RESA Airport Data Systems   | 100%           | Feb-20              | Feb-25            |
| MMNT.135           | Design, Supply and Fit Out of a New TT and Motorsport Gallery and the Manx Museum                          | The Creative Core Group Ltd     | The Creative Core Group Ltd<br>The Hub Consulting Ltd<br>Lodestar Events Ltd<br>Mather and Co Ltd<br>PLB Projects Ltd<br>Studio MB Ltd<br>Workhaus Projects Ltd | 100% - 95%     | Jan-20              | Dec-21            |
| DINF.2365          | Airport Ground Services Refurbishment - Package 2  | Lagan Construction Aviation Ltd | Colas IOM Ltd<br>Lagan Construction Aviation Ltd  | N/A            | Not Known           | Outsourced        |
| <b>2019</b>        |  |                                 |   |                |                     |                   |
| DHSC.1458          | Service Level Agreement for the provision of a Cervical Cytology Service to Noble's (Isle of Man) Hospital | North Bristol NHS Trust         | North Bristol NHS Trust   | N/A            | Dec-19              | Nov-24            |
| DINF.2199          | Provision of Aviation Security Services for Isle of Man Airport  | Bidvest Noonan (UK) Limited     | Bidvest Noonan (UK) Limited<br>ICTS (K) Ltd   | 99% - 81%      | Nov-19              | Oct-22            |

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|----------------------|--|----------------------------------|---|-----------------------|----------------------------|--------------------------|
| TREA.2646            | The Services of a Central Government Auditor - Lot 1 - Central Government Audit  | Grant Thornton Limited           | Grant Thornton Limited<br>PricewaterhouseCoopers LLC  | 100% - 55.1%          | Nov-19                     | Nov-22                   |
| DINF.1452            | The Supply and Delivery of Gas Oil and Kerosene for Plant and Heating - LOT 4  | Ellan Vannin Fuels               | Ellan Vannin Fuels<br>Manx Petroleums   | N/A                   | Oct-19                     | Oct-24                   |
| DENT.153             | Race Management and Timing   | Dimension Data<br>Luxembourg PSF | Advanced Timing Systems<br>Dimension Data Luxembourg PSF<br>Professional Data Management<br>Services Ltd<br>Next Generation Results | N/A                   | Oct-19                     | Sep-24                   |
| DESC.44              | Supply of a Range of Swimwear and Swimming Equipment Products for the Purpose of Re-Sale at the National Sports Centre | HS Sports t/a APG Leisure        | HS Sports t/a APG Leisure<br>ProSwimwear Ltd<br>Zoggs Int'l   | 89% - 100%            | Oct-19                     | Sep-22                   |
| DINF.1452            | The Supply of Ultra Low Sulphur Diesel   | Manx Petroleums                  | Ellan Vannin Fuels<br>Manx Petroleums   | N/A                   | Sep-19                     | Sep-24                   |
| CABO.572             | Distributed Denial of Service Protection   | Cyphra                           | Cyphra<br>PDMS<br>Pentesecc   | 97% - 73%             | Aug-19                     | Jul-24                   |
| DEFA.669             | Curraghs Wildlife Park Gardening & Grounds Maintenance Service   | Joe Wood Tree & Garden Services  | J Graham t/a Groundcare<br>Joe Wood Tree & Garden Services  | 82% - 92%             | Jul-19                     | Jun-22                   |
| DINF.2226            | Raad Ny Foillan Maintenance  | Treetech Landcare Limited        | Treetech Landcare Limited   | N/A                   | Jul-19                     | Mar-22                   |



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|----------------------|---|--|--|-----------------------|----------------------------|--------------------------|
| DINF.2177            | Boiler Replacement Project at Central Government Offices                              | Stewart Clague Services Limited          | Quiggin and Cubbon Limited<br>Stewart Clague Services Limited  | 100% - 76%            | Jul-19                     | On Completion of Works   |
| DHSC.1451            | Grianagh Court - Quantity Surveyor  | Silva Consulting                         | Bell Burton Associates<br>Magee & Co<br>Silva Consulting Limited   | 96% - 83%             | Jul-19                     | On Completion of Works   |
| DHSC.1452            | Grianagh Court - Architect  | Savage & Chadwick Architects             | Architypes Ltd Trading as Ellis Brown<br>McGarrigle Architects Limited<br>Modus Architects Limited<br>Savage & Chadwick Architects | 100% - 68%            | Jul-19                     | On Completion of Works   |
| DHSC.1453            | Grianagh Court - Planning Supervisor  | Safety Management Services (IOM) Limited | Primary Consulting Ltd<br>Safety Mangement Services (IOM) Limited  | 96% - 70%             | Jul-19                     | On Completion of Works   |
| DHSC.1454            | Grianagh Court - Mechanical and Electrical Consultant                                 | Hulley & Kirkwood                        | B&R Consulting Engineers (IOM) Ltd<br>ECS Consultants Limited<br>Hoare Lea LLP<br>Hylley & Kirkwood<br>March Consulting Limited    | 97% - 64%             | Jul-19                     | On Completion of Works   |
| DINF.1762            | Technical Advice and Support for the Development of the Transport and Mobility Sector | TRL Limited                              | SYSTRA<br>TRL Limited  | N/A                   | Jun-19                     | Jun-22                   |
| DENT.98              | Rescue Emergency Helicopters  | Atlas Helicopters                        | Atlas Helicopters  | N/A                   | May-19                     | Sep-21                   |
| DENT.173             | Security at the Manx National Rally, IoM TT, Festival of Motorcycling                 | G4S Secure Solutions (IOM) Ltd           | G4S Secure Solutions (IOM) Ltd<br><br>Security Nation  | 99% - 95%             | May-19                     | Sep-21                   |

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|----------------------|---|-----------------------------------|---|-----------------------|----------------------------|--------------------------|
| DENT.173             | Stewarding for the IoM TT, Festival of Motorcycling                 | G4S Secure Solutions (IOM) Ltd    | G4S Secure Solutions (IOM) Ltd  | N/A                   | May-19                     | Sep-21                   |
| DESC.49              | Villa Marina Grounds/Garden Maintenance Contractor                  | Quest Landscape Services Ltd      | Douglas Borough Council<br>Quest Landscape Services                                       | 100% - 90%            | Apr-19                     | Mar-22                   |
| TREA.2341            | Insurance Broker Services   | Rosborough Insurance (IOM) Ltd    | Aon (Isle of Man) Ltd<br>Rosborough Insurance (IOM) Ltd                                   | 93% - 91%             | Apr-19                     | Mar-22                   |
| DENT.150             | TT & TT Classic Trophies  | Swatkins Group Ltd                | BDG Manufacturing Ltd<br>Swatkins Group Ltd<br>Thomas Lyte Phoenix Luxury Co Ltd          | 55% - 89%             | Mar-19                     | Feb-22                   |
| DENT.123             | TT Brand Management & Design Services                               | Peter Jones T/A Pete Jones Design | DNA Design Ltd<br>Masterpixel Media Ltd<br>Peter Jones T/A Pete Jones Design<br>Vivid Ltd | 89% - 86%             | Mar-19                     | Feb-22                   |
| DENT.188             | TT VIP Hospitality Service  | Eventist                          | Eventist<br>Recruitment Works<br>RP Events<br>Shaun Muir Racing                           | 100% - 75%            | Mar-19                     | Sep-21                   |
| DENT.151             | Fire Safety Equipment at the TT Grandstand and Around the TT Course | Unique Fire Protection            | Motorsport Safety Solutions<br>Unique Fire Protection                                     | 98% - 53%             | Mar-19                     | Sep-21                   |
| DDEV.718             | Equipment Hire for TT/MNR/FOM Grandstand                            | Ace Hire                          | Ace Hire  | N/A                   | Mar-19                     | Sep-21                   |
| DENT.152             | TT Fire Safety Management   | Safety Fire and Rescue Solutions  | Safety Fire and Rescue Solutions  | N/A                   | Mar-19                     | Sep-21                   |

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|----------------------|--|---|--|-----------------------|----------------------------|--------------------------|
| DINF.2236            | Isle of Man Airport Apron Refurbishment Works  | Colas IOM Ltd   | Colas IOM Ltd<br>Island Drainage & Groundwork Limited<br>JCK Ltd<br>Paul Carey and Sons Limited  | N/A                   | Not known                  | Outsourced               |
| DINF.2050            | Crosby to Peel Heritage Trail Refurbishment  | NK Construction Ltd   | JCK Ltd<br>NK Construction Ltd<br>Paul Carey and Sons Limited<br>R.G.W Limited   | N/A                   | Not known                  | Outsourced               |
| <b>2018</b>          |  |   |  |                       |                            |                          |
| DENT.27              | Event Management Services (Darts)  | England Darts Organisation & Howard Miller  | England Darts Organisation & Howard Miller<br>Isle of Man Darts Organisation   | 100% - 68%            | Dec-18                     | May-21                   |
| DENT.88              | Micro Business Grant Scheme (Advisors)   | Enigma Accountancy & Bookkeeping Ltd<br>Moore Stephens Consulting Ltd<br>Paradigm Consultants Ltd<br>Steer Alliance Ltd | Balancing the Books Ltd<br>Dawn Webb Advisory Ltd<br>Enigma Accountancy & Bookkeeping Ltd<br>Moore Stephens Consulting Ltd<br>Nikki Sperring<br>Paradigm Consultants Ltd<br>Steer Alliance | 95% - 76%             | Nov-18                     | Oct-21                   |
| DENT.3               | The Design, Manufacture and Supply of e-Gaming Exhibition Stands and Associated Storage Services | Clements and Street Design Build Limited  | Clements and Street Design Build Ltd<br>DNA Design Ltd<br>G Force Ltd  | 98% - 82%             | Oct-18                     | Sep-23                   |
| DINF.1648            | Supply of Gritters (Hire)  | Econ Engineering Limited  | Econ Engineering Limited   | N.A                   | Sep-18                     | May-21                   |

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| DHSC.1093            | The Provision of Cervical Cytology Services   | Royal Liverpool and Broadgreen University Hospitals NHS Trust | Public Health Wales<br>Royal Liverpool and Broadgreen NHS Hospital Trust<br>The Newcastle Upon Tyne Hospitals NHS Foundations Trust | 99% - 75%             | Aug-18                     | May-23                   |
| DDEV.589             | Lot 2 – The Distribution of Television Contents for the TT Races and Classic TT Races | North One Television Ltd                                      | Green Light Limited<br>North One Television Ltd<br>Weyland  | 96.9% - 85%           | Jul-18                     | Dec-23                   |
| DDEV.589             | Lot 1 – Isle of Man TT Television and Media – Production                              | Green Light Limited   | Green Light Limited<br>North One  | 97.3% - 91.6%         | Jul-18                     | Dec-23                   |

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|---------------|--|--|--|--|---------------------|-------------------|
| DDEV.448      | Lot 1 - The Development of an Integrated Document and Deed Management System for us by the Isle of Man Land Registry and as the Isle of Man Deeds Registry | Manx Business Solutions Limited  | Manx Business Solutions Limited<br><br>PDMS  | 93% - 83%  | Jul-18              | Jun-23            |
| DDEV.448      | The Development and Support of a System for the Land Registry  | ESRI (UK) Limited  | ESRI (UK) Limited<br>Manx Business Solutions<br>Viking Office Systems<br>Professional Data Management Services Ltd   | N/A  | Jul-18              | Jun-23            |
| DHAF.4596     | Prisoner Escort Services   | Resource Support Services (IOM) Limited  | Resource Support Services (IOM) Limited  | N.A  | Jul-18              | Jun-21            |
| DINF.1642     | TT Highways Services – LOT 1 – Black and White Kerb Painting   | Island Drainage & Ground Work Limited  | Island Drainage & Ground Work Limited<br>KPC Construction & Groundworks  | 98% - 57%  | Jul-18              | Jun-21            |
| DINF.1475     | Vehicle Servicing Repair and Maintenance – Package A, B & C  | Autologic Ltd – Package A<br>Quayside Tyres and Exhaust Ltd – Package B<br>Outdoor Power and Plant Ltd – Package C | Autologic Ltd<br>Happy Days Motors (1947)<br>Island Exhaust Systems<br>Jacksons (Isle of Man) Ltd<br>Manx Auto Mechanical Ltd<br>Outdoor Power & Plant Ltd<br>Quayside Tyres and Exhaust Ltd | 98% - 65% - Package A<br>100% - 66% - Package B<br>98% - 66% - Package C | Jul-18              | Jun-23            |

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|----------------------|---|------------------------------------|---|-----------------------|----------------------------|--------------------------|
| FSAU1.50             | Supervisory System for Financial Services Authority and Gambling Supervision Commission | Antelle IT Ltd                     | Antelle IT Ltd  | 100% - 86.01%         | Jun-18                     | May-23                   |
| MMNT.56              | Grounds Maintenance Services – LOT 1  | Daycol Garden Developments Limited | Daycol Garden Developments Limited  | N.A                   | Jun-18                     | Jun-21                   |
| MMNT.56              | Grounds Maintenance Services – LOT 2  | Countryside Maintenance Ltd        | Countryside Maintenance Ltd   | 99% - 72%             | Jun-18                     | Jun-21                   |
| MNT.56               | Grounds Maintenance Services – LOT 3  | Daycol Garden Developments Limited | Daycol Garden Developments Limited  | N.A                   | Jun-18                     | Jun-21                   |
| CABO.330             | Management Information Systems for Primary Schools                                      | Arbor Education Partners Limited   | Advanced<br>Arbor Education Partners Limited<br>Capita<br>Bromcom<br>Histon House | 99.3% - 72.7%         | May-18                     | Feb-23                   |
| DINF.1559            | Supply and Delivery of Rock Salt  | Mezeron Limited                    | Compass Minerals UK Limited   | 93% - 89%             | May-18                     | May-21                   |
| DHSC.782             | The Supply and Support of a Safety and Quality Risk Management System                   | Datix                              | Datix   | N.A                   | Apr-18                     | Apr-23                   |
| CABO.489             | Provision of the Secondary School Management Information System (MIS)                   | Capita Business Services Limited   | Bromcom<br>Capita Business Services Limited<br>Pupil Asset                        | N.A                   | Apr-18                     | Mar-23                   |

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|---------------|---|--------------------------|---|----------------|---------------------|-------------------|
| MC2017/01     | Peel STW Consulting Engineer  | Aecom                    | Aecom<br>Arcadis<br>JBA   | 99% - 92%      |                     |                   |
| MC2017/04     | Laxey STW Consulting Engineer   | Arcadis                  | Aecom<br>Arcadis<br>JBA   | 95% - 78%      |                     |                   |
| TT2017/07     | Meary Veg Blowers   | APG Neuros               | Aerzen<br>APG Neuros<br>Sulzer<br>Xylem   | 98% - 69%      |                     |                   |
| <b>2017</b>   |   |                          |   |                |                     |                   |
| DINF.1137     | Supply of Steam Locomotive Boilers  | Severn Valley Railway    | Israel Newton<br>Northern Steam Ltd<br>Riley<br>Severn Valley Railway                           | 96.9% - 51.6%  | Nov-17              | Oct-22            |
| DHSC.820      | Supply and Maintenance of Blood Group Analyser                              | Bio-Rad Laboratories Ltd | Bio-Rad Laboratories Ltd<br>Grifols UK Ltd<br>Ortho Clinical Diagnostics                        | 100% - 82%     | Nov-17              | Oct-22            |
| PSPA.13       | Provider of Actuarial Services for Public Sector Pensions Authority Schemes | Hymans Robertson LLP     | Aon Hewitt<br>Deloitte<br>First Actuarial<br>Hymans Robertson LLP<br>PWC<br>Spence and Partners | 97% - 67%      | Sep-17              | Dec-23            |

| <b>Serial Number</b> | <b>Description</b>  | <b>Winning Tenderer</b>                          | <b>List of Tenderers</b>   | <b>Scoring Spread</b> | <b>Contract Start Date</b> | <b>Contract End Date</b> |
|----------------------|---|--|--|-----------------------|----------------------------|--------------------------|
| DINF.942             | Refurbishment of Steam Locomotive Chassis No.11             | Alan Keefe Ltd                                   | Alan Keefe Ltd   | N/A                   | Sep-17                     | Aug-22                   |
| DHSC.741             | Operation of a Care Home with Nursing                       | Adorn Domiciliary Care                           | Adorn Domiciliary Care<br>Caring Homes Group   | 100% - 58%            | May-17                     | May-22                   |
| CCOM.19              | Provision of Satellite Filing Services                      | ManSat Limited and SES Satellite Leasing Limited | ManSat Limited<br>SES Satellite Leasing Limited  | 100% - 99.1%          | Apr-17                     | Mar-27                   |
| DDEV.460             | Maritime Support Services                                   | Idwal Marine Europe                              | Graham & Woolnough<br>Idwal Marine Europe<br>LOC Group   | 100% - 74.1%          | Apr-17                     | Dec-26                   |
| CABO.315             | eHR and Payroll System                                      | MHR (Midland Software)                           | MHR (Midland Software)   | N/A                   | Mar-17                     | Feb-22                   |
| DHSC.726             | Provision of Orthotic and Prosthetic Service                | Opcare Limited                                   | Blatchfords<br>Opcare  | 94% - 87%             | Mar-17                     | Dec-21                   |
| TREA.1669            | Consultancy MC – Review of the MUA Long Term Financial Plan | NERA UK Ltd                                      | Deloitte LLP<br>Grant Thornton<br>Mark Gilson<br>NERA UK Ltd<br>Ormco<br>PwC/Manx Technology Group                                     | 68% - 48%             | Mar-17                     |                          |
| DINF.961             | Fire Extinguisher Maintenance                               | Walker Fire (UK) Limited                         | Island Fire Equipment<br>Mann Fire Protection (IOM) Ltd<br>Safety on Set Ltd<br>Unique Fire Protection Ltd<br>Walker Fire (UK) Limited | 100% - 66%            | Feb-17                     | Mar-22                   |



| <b>Serial Number</b> | <b>Description</b>                            | <b>Winning Tenderer</b>    | <b>List of Tenderers</b>   | <b>Scoring Spread</b> | <b>Contract Start Date</b> | <b>Contract End Date</b> |
|----------------------|---|----------------------------|--|-----------------------|----------------------------|--------------------------|
| CABO.330             | Lot 3 - Management Information System for UCM | Tribal Education Limited   | Advanced Business Software and Solutions Ltd<br>Capita Business Services Limited<br>Tribal Education Limited | 98.2% - 74.3%         | Jan-18                     | Dec-22                   |
| DINF.1213            | Cleaning Markwell House                       | Strand Facilities Services | Strand Facilities Services<br>Ultimate Cleaning Services   | 100% - 97%            |                            |                          |
| DINF.1213            | Cleaning St Andrew's House                    | Ultimate Cleaning Services | Spot On Cleaners<br>Strand Facilities Services<br>Ultimate Cleaning Services                                 | 100% - 89%            |                            |                          |
| DINF.1213            | Cleaning St George's Court                    | Spot On Cleaners           | Heritage Cleaners<br>Spot On Cleaners<br>Strand Facilities Services<br>Ultimate Cleaning Services            | 100% - 75%            |                            |                          |
| DINF.1213            | Cleaning Hamilton House                       | Spot On Cleaners           | 2Clean<br>Heritage Cleaners<br>Spot On Cleaners<br>Strand Facilities Services<br>Ultimate Cleaning Services  | 100% - 58%            |                            |                          |
| MMNT.61              | MNH Catering Leases – The Sound Café          | CR (IOM) Limited           | CR (IOM) Limited<br>D's Leisure<br>Heritage Catering<br>Isle Caterers<br>Rock Food Concepts                  | 94% - 67%             |                            |                          |
| MMNT.61              | MNH Catering Leases - Cregy-Shee Tea Rooms    | CR (IOM) Limited           | CR (IOM) Limited<br>D's Leisure<br>Heritage Catering   | 63% - 43%             |                            |                          |

| <b>Serial Number</b> | <b>Description</b>  | <b>Winning Tenderer</b>            | <b>List of Tenderers</b>  | <b>Scoring Spread</b> | <b>Contract Start Date</b> | <b>Contract End Date</b> |
|----------------------|---|------------------------------------|---|-----------------------|----------------------------|--------------------------|
| MMNT.61              | MNH Catering Leases – Niarbyl Bay Café                            | Tynwald Pies Limited               | C Harte & J Devlin<br>Isle Caterers<br>Manannan’s Menu<br>Tynwald Pies              | 77% - 58%             |                            |                          |
| MMNT.61              | MNH Catering Leases – The Coffee Station at The House of Manannan | Tynwald Pies Limited               | C Harte & J Devlin<br>Manannan’s Menu<br>Tynwald Pies                               | 77% - 67%             |                            |                          |
| MMNT.61              | MNH Catering Leases – The Bayroom Restaurant at The Manx Museum   | John W Karran                      | D’s Leisure<br>Isle Caterers<br>John W Karran<br>Manx Cancer Help                   | 69% - 55%             |                            |                          |
| DINF.1329            | Cleaning Mini Competition – Drumgold Street Car Park              | Ultimate Cleaning Services Limited | Ashbrook Facility Management<br>Ultimate Cleaning Services Limited                  | 100% - 96%            |                            |                          |
| TREA.1859            | Consultancy Mini Competition – SAVE Programme Support             | PwC                                | Ci65 Ltd and Elfin Research and Consulting Ltd<br>Marbral Advisory (IOM) Ltd<br>PwC | 85% - 61%             |                            |                          |

| Serial Number | Description  | Winning Tenderer  | List of Tenderers   | Scoring Spread | Contract Start Date | Contract End Date |
|---------------|--|---|---|----------------|---------------------|-------------------|
| CABO.429      | Temporary Staff  | n/a   | Ambitions Limited<br>EPL Limited<br>Hamblin Ltd<br>Paragon HR & Recruitment Limited<br>Search & Select Offshore Limited   | N/A            |                     |                   |
| DEFA.411      | Grass Cutting Services (6 LOTS in total)               | LOT 1 – Evolve Landscaping and Tree Care Limited<br>LOT 2 – Avant (IOM)<br>LOT 3 – David Cregeen<br>LOT 4 – David Cregeen<br>LOT 5 – David Cregeen<br>LOT 6 – Countryside Maintenance | Avant (IOM)<br><br>Country Maintenance<br>Dave Noble Gardening<br>David Cregeen Garden Services<br>Evolve Landscaping and Tree Care<br>KG Services<br><br>Land-Tec Landscaping Services<br>Manx Marvel Gardens<br>Skanco Business Systems Limited | N/A            | Jun-17              | Jun-22            |
| TREA.1878     | Mini Competition – Supply of Plain Paper and Envelopes | Egan Reid Stationary Co Ltd t/a BHX Stationary (Douglas)  | Egan Reid Stationary Co Ltd t/a BHX Stationary (Douglas)<br>Mannin Media Group Ltd<br>Office World  | 100% - 85%     |                     |                   |
| CABO.384      | Mini Competition – Project Manager                     | RJM Consulting Limited  | Framework Technology Limited<br>Marbal Advisory<br>RJM Consulting Ltd   | 50% - 31%      |                     |                   |

| Serial Number | Description  | Winning Tenderer   | List of Tenderers  | Scoring Spread | Contract Start Date | Contract End Date |
|---------------|--|--|--|----------------|---------------------|-------------------|
| DHSC.597      | Primary Care Orthodontic Services                            | Regent Health Services Ltd t/a Regent Dental Care  | Regent Health Services Ltd t/a<br>Regent Dental Care<br>Smile Dental Care  | 100% - 88%     |                     |                   |
| TREA.1890     | Mini Competition – Business VAT Survey Expert                | PWC  | PWC  | N/A            |                     |                   |
| TT2017/08     | Cleaning at Various Sites                                    | G4S Secure Solutions<br>Johnsons<br>Kelton   | G4S Secure Solutions<br>Johnsons<br>Kelton   | 96% - 49%      |                     |                   |
| TT2017/03     | Supply of Screening Handling Equipment                       | Huber Technology   | Huber Technology<br>Jacopa   | 100% - 82%     |                     |                   |
| TT2017/05     | Supply of Wood Poles   | Power Poles  | Calders & Grandidge<br>Power Poles<br>Scanpole BBH   | 100% - 68%     |                     |                   |
| TT2017/07     | Select List of Consultant Engineer Services (across 15 lots) | Aecom, Arcadis, BB Consulting, Bell Burton, Berrie Millar & Cox, Burroughs Stuart, Cameron Hall, Mullen Consulting, Curtins, Hydroco, IOM Groundmodels, JBA, Magee & Co, PS Construction, Safety Management Services, Safetynet & Silva Consulting | Aecom, Arcadis, BB Consulting, Bell Burton, Berrie Millar & Cox, Burroughs Stuart, Cameron Hall, Mullen Consulting, Curtins, Hydroco, IOM Groundmodels, JBA, Magee & Co, PS Construction, Safety Management Services, Safetynet & Silva Consulting | 100% - 48%     |                     |                   |
| TT2017/10     | Demolition of Old Dryer Room                                 | JCK  | Auldyn Construction<br>JCK<br>Oldham Bros  | 100% - 64%     |                     |                   |

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|----------------------|--|--|---|-----------------------|----------------------------|--------------------------|
| GREG.63              | Production of Manx Law Reports                         | RELX (UK) Limited t/a LexisNexis                     | RELX (UK) Limited t/a LexisNexis<br>Law Reports International Ltd | 100% - 79%            | Nov-17                     | Oct-27                   |
| DHSC.1118            | Select List for Legal Services for Clinical Negligence | Appleby<br>Clyde & Co LLP<br>Mann & Partners Limited | Appleby<br>Clyde & Co LLP<br>Mann & Partners Limited              | N/A                   |                            |                          |
| <b>2016</b>          |  |  |   |                       |                            |                          |
| DOI/2016/038         | Refurbishment of Ramsey Lighthouses                    | Ramsey Shipping Services                             | Ramsey Shipping Services<br>Scrabo (IOM)                          | 100% - 49%            | Nov-16                     |                          |
| DOI/2016/032         | Replacement Bridges Ballaglass Glen and Baldoon Road   | E G Services   | E G Services<br>RGW<br>Scrabo (IOM)<br>Turnkey Projects           | 100% - 39%            | Oct-16                     |                          |

| <b>Serial Number</b> | <b>Description</b>                    | <b>Winning Tenderer</b>  | <b>List of Tenderers</b>   | <b>Scoring Spread</b>   | <b>Contract Start Date</b> | <b>Contract End Date</b> |
|----------------------|---------------------------------------|--|--|---|----------------------------|--------------------------|
| TREA.969             | Procurement Portal                    | In-tend Ltd  | Capita Business Services Limited<br>Due North Limited<br>In-tend Ltd                       | 60% - 11%   | Sep-16                     | Sep-26                   |
| CAB/2016/001         | Police Core System                    | Northgate  | Clue Computing Company Ltd<br>Geoff Smith Associates<br>Northgate                          | 100% - 53.3%  | Aug-16                     | Jul-21                   |
| DHSC/2016/020        | Digitisation of Health Records        | MISL   | Capital Capture<br>IOM Post<br>MISL<br>Restore   | 97% - 72%   | Feb-17                     |                          |
| DOI/2016/007         | Supply of Quarry Plant                | Garriock Bros. – Poortown<br>Crusher<br>Sandvik – Stoney<br>Mountain Crusher<br><br>Blue Machinery (Central)<br>– Screen | Blue Machinery (Central)<br><br>Finlay Plant Northern<br><br>Garriock Bros.<br><br>Sandvik | 93% - 68%<br>(Poortown)<br>95% - 69%<br>(Stoney<br>Mountain)<br>88% - 68%<br>(Screen) |                            |                          |
| DOI/2016/023         | Supply of Quarry Cone<br>Crushers     | Sandvik  | Blue Machinery<br>Garriock Bros<br>Sandvik   | Various   |                            |                          |
| DOI/2016/024         | Railway Works Framework<br>Lots 1 – 6 | Auldyn Construction  | Auldyn Construction  | N/A   |                            |                          |

| <b>Serial Number</b> | <b>Description</b>                    | <b>Winning Tenderer</b>              | <b>List of Tenderers</b>   | <b>Scoring Spread</b> | <b>Contract Start Date</b> | <b>Contract End Date</b> |
|----------------------|---------------------------------------|--------------------------------------|--|-----------------------|----------------------------|--------------------------|
| DOI/2016/026         | Cleaning Chester Street Car Park      | Ultimate Cleaning Services           | G4S<br>J and L Cleaners<br>Ultimate Cleaning Services              | 100% - 68%            |                            |                          |
| DOI/2016/041         | Cleaning Banks Circus                 | 2Clean                               | 2Clean<br>Spot On Cleaners<br>Ultimate Cleaning Services           | 100% - 73%            |                            |                          |
| DOI/2016/043         | Cleaning Legislative Buildings        | Strand Facilities Services           | Strand Facilities Services<br>Ultimate Cleaning Services           | 100% - 87%            |                            |                          |
| DOI/2016/903         | Economic Appraisal of Sea Links       | Oxera                                | Oxera  | N/A                   |                            |                          |
| TRE/2016/007         | Investment Advisor                    | FIM Capital                          | FIM Capital  | N/A                   |                            |                          |
| TRE/2016/002         | Coinage to Treasury                   | Tower Mint                           | Mint of Norway<br>Pobjoy Mint<br>Tower Mint                        | 98% - 74%             |                            |                          |
| TRE/2016/001         | Transaction and Payment charges       | Worldpay                             | AIB<br>Barclays<br>Global Payments<br>Optimus Payments<br>WorldPay | 89% - 60%             |                            |                          |
|                      | Family Placement Services             | Children's Centre                    | Children's Centre  | N/A                   |                            |                          |
| CABO.292             | Requirement for a Technical Architect | Future Tech Ltd                      | Future Tech Ltd  | N/A                   |                            |                          |
| DHSC/2016/2015       | Independent Health Review Services    | West Midlands Quality Review Service | Pioneer<br>West Midlands Quality Review Service                    | 100% - 61%            |                            |                          |

| Serial Number | Description   | Winning Tenderer                | List of Tenderers  | Scoring Spread | Contract Start Date | Contract End Date |
|---------------|---|---------------------------------|--|----------------|---------------------|-------------------|
| <b>2015</b>   |   |                                 |  |                |                     |                   |
| DOI/2015/029  | Repointing and Repair of Douglas Piers              | Auldyn Construction             | Auldyn Construction<br>KPC Construction and Groundworks                                    | 100% - 68%     | Nov-15              |                   |
| DOI/2015/020  | Repairs to Douglas Promenade Sea Wall (Strathallen) | Auldyn Construction             | Auldyn Construction<br>Paul Carey and Sons<br>RGW  | 93% - 91%      | Sep-15              |                   |
| DED/2015/017  | TT Course Contractor                                | Island Drainage and Groundworks | Island Drainage and Groundworks<br>KPC Construction and Groundworks<br>Marlow Construction | 99% - 70%      | Sep-16              | Sep-21            |
| DOI/2015/019  | Refurbishment of Fort Anne Jetty                    | Auldyn Construction             | Auldyn Construction<br>KPC Construction and Groundworks<br>Paul Carey and Sons<br>RGW      | 100% - 57%     | Aug-15              |                   |
| DED/2015/011  | Aviation Support Services                           | Baines Simmons                  | Baines Simmons<br>GAMIT Aviation   | 100% - 0%      | Apr-16              | Apr-26            |
| DOI/2015/030  | Improvements to Rosehill Farm Access, Richmond Hill | Paul Carey and Sons             | Paul Carey and Sons<br>Quest Landscape Services<br>RGW                                     | 100% - 66%     | Jan-16              |                   |
| DHSC/2015/008 | Printed Forms                                       | Mannin Media                    | Bridson and Horrox<br>IOM Post<br>Mannin Media<br>Words and Spaces                         | 98% - 63%      |                     |                   |
| DHSC/2015/013 | Cardio Echo System                                  | Philips                         | Merge<br>Philips<br>Visbion  | 97% - 49%      |                     |                   |



| Serial Number | Description           | Winning Tenderer  | List of Tenderers  | Scoring Spread | Contract Start Date | Contract End Date |
|---------------|-----------------------|-------------------|--|----------------|---------------------|-------------------|
| DHSC/2015/018 | Drug Detection System | Waters            | AB Sciex<br>Thermo Fisher<br>Waters  | 100% – 80%     |                     |                   |
| DOI/2015/027  | Bus Shelters Cleaning | Heritage Cleaners | 2Clean<br>Beta Cleaning Services<br>Eco Cleaning Services<br>G4S<br>Grosvenor Cleaning Services<br>Heritage Cleaners<br>Ultimate Cleaning Services | 100% - 23%     |                     |                   |

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|----------------------|---|--|---|-----------------------|----------------------------|--------------------------|
| DOI/2015/030 (2)     | Cleaning Castle Rushen 6 <sup>th</sup> Form | G4S  | G4S<br>Strand Facilities Services<br>Ultimate Cleaning Services   | 100% - 68%            |                            |                          |
| DOI/2015/034         | Ballakermeen High School Cleaning           | Strand Facilities Services<br>Ultimate Cleaning Services | Strand Facilities Services<br>Ultimate Cleaning Services          | N/A                   |                            |                          |
| TRE/2015/005         | Enterprise Development Scheme               | Spark Impact   | Burnbrae<br>EV<br>Foresight Group<br>Maven<br>NEL<br>Spark Impact | 96% - 76%             |                            |                          |
| TRE/2015/006         | Consultancy Financial Reporting             | Deloitte   | Ci65<br>Dawn Webb<br>Deloitte<br>Encaje<br>Grant Thornton<br>PWC  | 61% - 27%             |                            |                          |
| <b>2014</b>          |   |  |   |                       |                            |                          |
| DEC/2014/003         | Supply of Fitness Equipment                 | Technogym  | Lifefitness<br>Matrix<br>Pulse<br>Technogym                       | 88% - 87%             |                            |                          |

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|------------------------|--|-------------------------------------|---|-----------------------|----------------------------|--------------------------|
| DEFA/2014/003<br>MC003 | Clearfelling and Cut to Waste  | Countryside Maintenance<br>Treetech | ABC Tree Surgery<br>Countryside Maintenance<br>Firewood<br>Island Tree and Landscaping<br>Sean Hughes<br>Treetech | 100% - 37%            |                            |                          |
| DHSC/2014/011          | Children and Families Services – Residential Services                          | St Christopher’s                    | Children’s Centre<br>St Christopher’s   | 93% - 82%             |                            |                          |
| DHSC/2014/011          | Children and Families Services – Looked After Children Services                | St Christopher’s                    | Children’s Centre<br>St Christopher’s   | 100% - 72%            |                            |                          |
| DHSC/2014/011          | Children and Families Services – Leaving Care Services                         | St Christopher’s                    | Children’s Centre<br>St Christopher’s   | 99% - 80%             |                            |                          |
| DOH/2014/007           | Ambulance Modular Body   | Auto conversions t/a Wilker         | Auto conversions t/a Wilker<br>MacNiellie   | 100% - 88%            |                            |                          |
| DOI/2014/006           | Supply of Hydraulic Lifting Cylinders for Linkspan                             | Bosch Rexroth                       | Bosch Rexroth   | N/A                   |                            |                          |
| DOI/2014/012           | Transportation of Skips – Isle of Man Meat Plant/Animal Waste Processing Plant | Corletts                            | Corletts<br>DCS<br>DSC<br>Trevor Glassey  | 100% - 67%            |                            |                          |
| DOI/2014/018           | Movement and Condition Surveys, Douglas Promenade                              | BB Consulting / Mullen Consulting   | BB Consulting / Mullen Consulting<br>Burroughs Stewart<br>Curtins   | 98% - 43%             |                            |                          |

| Serial Number      | Description                                     | Winning Tenderer        | List of Tenderers  | Scoring Spread | Contract Start Date | Contract End Date |
|--------------------|---|-------------------------|--|----------------|---------------------|-------------------|
| MNH/2014/001       | Souvenir Guidebooks                             | Isle of Man Advertising | Carnegie Publishing<br>Isle of Man Advertising<br>Jarrold Publishing<br>Mannin Media<br>Words and Spaces | 100% - 73%     |                     |                   |
| <b>2011 - 2013</b> |   |                         |  |                |                     |                   |
|                    | LOT 1 – Wide, Local Area Networks and ADSL      | Manx Telecom            | Manx Telecom<br>Sure   | 100% - 73%     |                     |                   |
|                    | LOT 2 – Internet Services                       | Manx Telecom            | Manx Telecom<br>Sure   | 100% - 49%     |                     |                   |
|                    | LOT 3 – IP Telephony                            | Manx Telecom            | Manx Telecom<br>Synapse  | 100% - 55%     |                     |                   |
|                    | LOT 4 – Exchange Server                         | Manx Telecom            | Manx Telecom   | N/A            |                     |                   |
|                    | LOT 5 – Procurement and Maintenance of Hardware | Manx Telecom            | Manx Telecom<br>Skanco<br>Synapse  | 100% - 50%     |                     |                   |