

### Procurement Services Notification of Tender Results

The evaluation and scoring of tenders is normally based upon both price and qualitative criteria in order to select the most economically advantageous tender.

| Serial Number | Description   | Winning Tenderer        | List of Tenderers  | Scoring Spread     | Contract Start Date | Contract End Date |
|---------------|---|-------------------------|--|--------------------|---------------------|-------------------|
| <b>2020</b>   |   |                         |  |                    |                     |                   |
| TREA.3567     | Lot 1 - Local Authority Audit Services (Douglas Borough Council and Isle of Man Local Government Pension Scheme)                | Baker Tilley            | Baker Tilley<br>Browne Craine Associates Limited<br>Crowe Isle of Man Audit LLC<br>Crowe Morgan LLC<br>Ernst & Young LLC<br>KPMG LLC | 98.71% -<br>59.88% | Jun-20              | Jun-23            |
| TREA.3567     | Lot 2 - Local Authority Audit Services (Audit and Assurance of Local Government Bodies in the Eastern Area of the Isle of Man)  | Crowe Isle of Man Audit | Baker Tilley<br>Browne Craine Associates Limited<br>Crowe Isle of Man Audit LLC<br>Crowe Morgan LLC<br>Ernst & Young LLC<br>KPMG LLC | 97.00% -<br>48.77% | May-20              | May-23            |
| TREA.3567     | Lot 3 - Local Authority Audit Services (Audit and Assurance of Local Government Bodies in the Southern Area of the Isle of Man) | Baker Tilley            | Baker Tilley<br>Browne Craine Associates Limited<br>Crowe Isle of Man Audit LLC<br>Crowe Morgan LLC<br>Ernst & Young LLC<br>KPMG LLC | 95.64% -<br>45.79% | Jun-20              | Jun-23            |
| TREA.3567     | Lot 4 - Local Authority Audit Services (Audit and Assurance of Local Government Bodies in the Western Area of the Isle of Man)  | Crowe Isle of Man Audit | Baker Tilley<br>Browne Craine Associates Limited<br>Crowe Isle of Man Audit LLC<br>Crowe Morgan LLC<br>Ernst & Young LLC<br>KPMG LLC | 95.64% -<br>41.38% | May-20              | May-23            |

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|---------------|---|-------------------------------|--|-----------------|---------------------|-------------------|
| TREA.3567     | Lot 5 - Local Authority Audit Services (Audit and Assurance of Local Government Bodies in the Northern Area of the Isle of Man) | Crowe Isle of Man Audit       | Baker Tilley<br>Browne Craine Associates Limited<br>Crowe Isle of Man Audit LLC<br>Crowe Morgan LLC<br>Ernst & Young LLC<br>KPMG LLC                               | 99.87% - 45.92% | May-20              | May-23            |
| DENT.70       | National Broadband Plan   | Manx Telecom                  | Bluewave Communications<br>Manx Telecom<br>SES Satellite Leasing Limited   | 100%            | May-20              | Jul-25            |
| DENT.402      | TT Paddock Operations Team  | Ace Hire and Sales Limited    | Ace Hire and Sales Limited<br>Safety Fire and Rescue Solutions Limited   | 93.17% - 89.73% | May-20              | Sep-24            |
| TREA.2937     | Investment Custodian  | BNY Mellon Asset Servicing    | BNY Mellon Asset Servicing<br>HSBC Securities Services   | 100% - 80%      | May-20              | Nov-25            |
| DENT.306      | Cruise Market Consultant  | Glenleven Marine Limited      | Glenleven Marine Limited   | N/A             | Mar-20              | Mar-23            |
| DINF.2647     | Architect Service for the Redevelopment of Cummal Mooar Residential Home  | McGarrigle Architects Limited | Cornerstone Architects Limited<br>Kay Associates Limited<br>McGarrigle Architects Limited<br>Savage and Chadwick Architects Limited<br>The Manser Practice Limited | 93% - 83%       | Mar-20              | TBA               |
| DINF.2648     | Quantity Surveying Services for the Redevelopment of Cummal Mooar Residential Home  | Bell Burton Associates        | Bell Burton Associates<br>Cameral Hall (Services) Limited<br>Silva Consulting Limited  | 100% - 86%      | Mar-20              | TBA               |
| DINF.2652     | Civil and Structural Engineering Services for the Redevelopment of Cummal Mooar Residential Home                                | Graham Schofield Associates   | BB Consulting Engineers Ltd<br>Curtins Consulting Limited<br>Graham Schofield Associates   | 91% - 86%       | Mar-20              | TBA               |
| DHAF.6919     | Police Vehicle Recovery   | Minky Metals Ltd              | Manx Automobile Assistance<br>Minky Metals Ltd   | 100% - 60%      | Feb-20              | Feb-23            |

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|--------------------|--|----------------------------------|--|----------------|---------------------|-------------------|
| DINF.2354/CABO.644 | Airport Information Management System "AIMS"   | Adecs                            | Adecs<br>Airport Information Systems<br>MyAirOps<br>RESA Airport Data Systems  | 100%           | Feb-20              | Feb-25            |
| <b>2019</b>        |  |                                  |  |                |                     |                   |
| DHSC.1458          | Service Level Agreement for the provision of a Cervical Cytology Service to Noble's (Isle of Man) Hospital             | North Bristol NHS Trust          | North Bristol NHS Trust  | N/A            | Dec-19              | Nov-24            |
| TREA.2646          | The Services of a Central Government Auditor - Lot 1 - Central Government Audit  | Grant Thornton Limited           | Grant Thornton Limited<br>PricewaterhouseCoopers LLC   | 100% - 55.1%   | Nov-19              | Nov-22            |
| DINF.1452          | The Supply and Delivery of Gas Oil and Kerosene for Plant and Heating - LOT 4  | Ellan Vannin Fuels               | Ellan Vannin Fuels<br>Manx Petroleums  | N/A            | Oct-19              | Oct-24            |
| DENT.153           | Race Management and Timing   | Dimension Data<br>Luxembourg PSF | Advanced Timing Systems<br>Dimension Data Luxembourg PSF<br>Professional Data Management Services Ltd<br>Next Generation Results | N/A            | Oct-19              | Sep-24            |
| DESC.44            | Supply of a Range of Swimwear and Swimming Equipment Products for the Purpose of Re-Sale at the National Sports Centre | HS Sports t/a APG Leisure        | HS Sports t/a APG Leisure<br>ProSwimwear Ltd<br>Zoggs Int'l  | 89% - 100%     | Oct-19              | Sep-22            |
| DINF.1452          | The Supply of Ultra Low Sulphur Diesel   | Manx Petroleums                  | Ellan Vannin Fuels<br>Manx Petroleums  | N/A            | Sep-19              | Sep-24            |

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|----------------------|--|--|---|-----------------------|----------------------------|--------------------------|
| DINF.2233            | Curragh Road Highway Improvements                              | Island Drainage and Groundwork Limited | Audlyn Construction Limited<br>Island Drainage & Groundwork Limited<br>JCK Ltd<br>Paul Carey and Sons Ltd | 100% - 67%            | Sep-19                     | Jul-20                   |
| DINF.2210            | Design and Build of a Replacement Vehicle Test Centre          | Island Drainage and Groundwork Limited | Island Drainage and Groundwork Limited  | N/A                   | Sep-19                     | Apr-21                   |
| CABO.572             | Distributed Denial of Service Protection                       | Cyphra                                 | Cyphra<br>PDMS<br>Pentasec  | 97% - 73%             | Aug-19                     | Jul-24                   |
| DEFA.669             | Curraghs Wildlife Park Gardening & Grounds Maintenance Service | Joe Wood Tree & Garden Services        | J Graham t/a Groundcare<br>Joe Wood Tree & Garden Services  | 82% - 92%             | Jul-19                     | Jun-22                   |
| DINF.2226            | Raad Ny Foillan Maintenance                                    | Treetech Landcare Limited              | Treetech Landcare Limited   | N/A                   | Jul-19                     | Mar-22                   |

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|----------------------|---|--|--|-----------------------|----------------------------|--------------------------|
| DINF.2177            | Boiler Replacement Project at Central Government Offices                              | Stewart Clague Services Limited          | Quiggin and Cubbon Limited<br>Stewart Clague Services Limited  | 100% - 76%            | Jul-19                     | On Completion of Works   |
| DHSC.1451            | Grianagh Court - Quantity Surveyor  | Silva Consulting                         | Bell Burton Associates<br>Magee & Co<br>Silva Consulting Limited   | 96% - 83%             | Jul-19                     | On Completion of Works   |
| DHSC.1452            | Grianagh Court - Architect  | Savage & Chadwick Architects             | Architypes Ltd Trading as Ellis Brown<br>McGarrigle Architects Limited<br>Modus Architects Limited<br>Savage & Chadwick Architects | 100% - 68%            | Jul-19                     | On Completion of Works   |
| DHSC.1453            | Grianagh Court - Planning Supervisor  | Safety Management Services (IOM) Limited | Primary Consulting Ltd<br>Safety Mangement Services (IOM) Limited  | 96% - 70%             | Jul-19                     | On Completion of Works   |
| DHSC.1454            | Grianagh Court - Mechanical and Electrical Consultant                                 | Hulley & Kirkwood                        | B&R Consulting Engineers (IOM) Ltd<br>ECS Consultants Limited<br>Hoare Lea LLP<br>Hylley & Kirkwood<br>March Consulting Limited    | 97% - 64%             | Jul-19                     | On Completion of Works   |
| DINF.1762            | Technical Advice and Support for the Development of the Transport and Mobility Sector | TRL Limited                              | SYSTRA<br>TRL Limited  | N/A                   | Jun-19                     | Jun-22                   |
| DENT.98              | Rescue Emergency Helicopters  | Atlas Helicopters                        | Atlas Helicopters  | N/A                   | May-19                     | Sep-21                   |
| DENT.173             | Security at the Manx National Rally, IoM TT, Festival of Motorcycling                 | G4S Secure Solutions (IOM) Ltd           | G4S Secure Solutions (IOM) Ltd<br><br>Security Nation  | 99% - 95%             | May-19                     | Sep-21                   |

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|----------------------|---|-----------------------------------|---|-----------------------|----------------------------|--------------------------|
| DENT.173             | Stewarding for the IoM TT, Festival of Motorcycling                 | G4S Secure Solutions (IOM) Ltd    | G4S Secure Solutions (IOM) Ltd  | N/A                   | May-19                     | Sep-21                   |
| DESC.49              | Villa Marina Grounds/Garden Maintenance Contractor                  | Quest Landscape Services Ltd      | Douglas Borough Council<br>Quest Landscape Services                                       | 100% - 90%            | Apr-19                     | Mar-22                   |
| TREA.2341            | Insurance Broker Services   | Rosborough Insurance (IOM) Ltd    | Aon (Isle of Man) Ltd<br>Rosborough Insurance (IOM) Ltd                                   | 93% - 91%             | Apr-19                     | Mar-22                   |
| DENT.150             | TT & TT Classic Trophies  | Swatkins Group Ltd                | BDG Manufacturing Ltd<br>Swatkins Group Ltd<br>Thomas Lyte Phoenix Luxury Co Ltd          | 55% - 89%             | Mar-19                     | Feb-22                   |
| DENT.123             | TT Brand Management & Design Services                               | Peter Jones T/A Pete Jones Design | DNA Design Ltd<br>Masterpixel Media Ltd<br>Peter Jones T/A Pete Jones Design<br>Vivid Ltd | 89% - 86%             | Mar-19                     | Feb-22                   |
| DENT.188             | TT VIP Hospitality Service  | Eventist                          | Eventist<br>Recruitment Works<br>RP Events<br>Shaun Muir Racing                           | 100% - 75%            | Mar-19                     | Sep-21                   |
| DENT.151             | Fire Safety Equipment at the TT Grandstand and Around the TT Course | Unique Fire Protection            | Motorsport Safety Solutions<br>Unique Fire Protection                                     | 98% - 53%             | Mar-19                     | Sep-21                   |
| DDEV.718             | Equipment Hire for TT/MNR/FOM Grandstand                            | Ace Hire                          | Ace Hire  | N/A                   | Mar-19                     | Sep-21                   |
| DENT.152             | TT Fire Safety Management   | Safety Fire and Rescue Solutions  | Safety Fire and Rescue Solutions  | N/A                   | Mar-19                     | Sep-21                   |

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| DINF.2236     | Isle of Man Airport Apron Refurbishment Works  | Colas IOM Ltd   | Colas IOM Ltd<br>Island Drainage & Groundwork Limited<br>JCK Ltd<br>Paul Carey and Sons Limited  | N/A            | Not known           | Outsourced        |
| DINF.2050     | Crosby to Peel Heritage Trail Refurbishment  | NK Construction Ltd   | JCK Ltd<br>NK Construction Ltd<br>Paul Carey and Sons Limited<br>R.G.W Limited   | N/A            | Not known           | Outsourced        |
| <b>2018</b>   |  |   |  |                |                     |                   |
| DENT.27       | Event Management Services (Darts)  | England Darts Organisation & Howard Miller  | England Darts Organisation & Howard Miller<br>Isle of Man Darts Organisation   | 100% - 68%     | Dec-18              | May-21            |
| DENT.88       | Micro Business Grant Scheme (Advisors)   | Enigma Accountancy & Bookkeeping Ltd<br>Moore Stephens Consulting Ltd<br>Paradigm Consultants Ltd<br>Steer Alliance Ltd | Balancing the Books Ltd<br>Dawn Webb Advisory Ltd<br>Enigma Accountancy & Bookkeeping Ltd<br>Moore Stephens Consulting Ltd<br>Nikki Sperring<br>Paradigm Consultants Ltd<br>Steer Alliance | 95% - 76%      | Nov-18              | Oct-21            |
| DENT.3        | The Design, Manufacture and Supply of e-Gaming Exhibition Stands and Associated Storage Services | Clements and Street Design Build Limited  | Clements and Street Design Build Ltd<br>DNA Design Ltd<br>G Force Ltd  | 98% - 82%      | Oct-18              | Sep-23            |
| DINF.1648     | Supply of Gritters (Hire)  | Econ Engineering Limited  | Econ Engineering Limited   | N.A            | Sep-18              | May-21            |

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|----------------------|---|---|---|-----------------------|----------------------------|--------------------------|
| DEFA.513             | Consultancy & Management Services of Mines and Minerals                               | Wardell Armstrong LLP   | Dagleish Associates Limited   | 88% - 50%             | Aug-18                     | Mar-21                   |
| DHSC.1093            | The Provision of Cervical Cytology Services   | Royal Liverpool and Broadgreen University Hospitals NHS Trust | Public Health Wales<br>Royal Liverpool and Broadgreen NHS Hospital Trust<br>The Newcastle Upon Tyne Hospitals NHS Foundations Trust | 99% - 75%             | Aug-18                     | May-23                   |
| DDEV.589             | Lot 2 – The Distribution of Television Contents for the TT Races and Classic TT Races | North One Television Ltd                                      | Green Light Limited<br>North One Television Ltd<br>Weyland  | 96.9% - 85%           | Jul-18                     | Dec-23                   |
| DDEV.589             | Lot 1 – Isle of Man TT Television and Media – Production                              | Green Light Limited   | Green Light Limited<br>North One  | 97.3% - 91.6%         | Jul-18                     | Dec-23                   |

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|---------------|--|--|--|--|---------------------|-------------------|
| DDEV.448      | Lot 1 - The Development of an Integrated Document and Deed Management System for us by the Isle of Man Land Registry and as the Isle of Man Deeds Registry | Manx Business Solutions Limited  | Manx Business Solutions Limited<br><br>PDMS  | 93% - 83%  | Jul-18              | Jun-23            |
| DDEV.448      | The Development and Support of a System for the Land Registry  | ESRI (UK) Limited  | ESRI (UK) Limited<br>Manx Business Solutions<br>Viking Office Systems<br>Professional Data Management Services Ltd   | N/A  | Jul-18              | Jun-23            |
| DHAF.4596     | Prisoner Escort Services   | Resource Support Services (IOM) Limited  | Resource Support Services (IOM) Limited  | N.A  | Jul-18              | Jun-21            |
| DINF.1642     | TT Highways Services – LOT 1 – Black and White Kerb Painting   | Island Drainage & Ground Work Limited  | Island Drainage & Ground Work Limited<br>KPC Construction & Groundworks  | 98% - 57%  | Jul-18              | Jun-21            |
| DINF.1642     | TT Highways Services – LOT 2 – Ropes, Barriers, Trestles and Signage   | KPC Construction & Groundworks   | Island Drainage & Groundwork Limited<br>KPC Construction & Groundworks   | 91% - 86%  | Jul-18              | Sep-20            |
| DINF.1475     | Vehicle Servicing Repair and Maintenance – Package A, B & C  | Autologic Ltd – Package A<br>Quayside Tyres and Exhaust Ltd – Package B<br>Outdoor Power and Plant Ltd – Package C | Autologic Ltd<br>Happy Days Motors (1947)<br>Island Exhaust Systems<br>Jacksons (Isle of Man) Ltd<br>Manx Auto Mechanical Ltd<br>Outdoor Power & Plant Ltd<br>Quayside Tyres and Exhaust Ltd | 98% - 65% - Package A<br>100% - 66% - Package B<br>98% - 66% - Package C | Jul-18              | Jun-23            |

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|----------------------|---|------------------------------------|---|-----------------------|----------------------------|--------------------------|
| FSAU1.50             | Supervisory System for Financial Services Authority and Gambling Supervision Commission | Antelle IT Ltd                     | Antelle IT Ltd  | 100% - 86.01%         | Jun-18                     | May-23                   |
| MMNT.56              | Grounds Maintenance Services – LOT 1  | Daycol Garden Developments Limited | Daycol Garden Developments Limited  | N.A                   | Jun-18                     | Jun-21                   |
| MMNT.56              | Grounds Maintenance Services – LOT 2  | Countryside Maintenance Ltd        | Countryside Maintenance Ltd   | 99% - 72%             | Jun-18                     | Jun-21                   |
| MNT.56               | Grounds Maintenance Services – LOT 3  | Daycol Garden Developments Limited | Daycol Garden Developments Limited  | N.A                   | Jun-18                     | Jun-21                   |
| CABO.330             | Management Information Systems for Primary Schools                                      | Arbor Education Partners Limited   | Advanced<br>Arbor Education Partners Limited<br>Capita<br>Bromcom<br>Histon House | 99.3% - 72.7%         | May-18                     | Feb-23                   |
| DINF.1559            | Supply and Delivery of Rock Salt  | Mezeron Limited                    | Compass Minerals UK Limited   | 93% - 89%             | May-18                     | May-21                   |
| DHSC.782             | The Supply and Support of a Safety and Quality Risk Management System                   | Datix                              | Datix   | N.A                   | Apr-18                     | Apr-23                   |

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|----------------------|---|---|---|-----------------------|----------------------------|--------------------------|
| DDEV.583             | Advertising Banners and Signage for TT Mountain Course                | Mannin Media Group Ltd                            | Bluelite Graphics Ltd<br>Mannin Media Group Ltd<br>Media Shore Ltd<br>Norsign<br>Northern Flags Ltd<br>Signrite (IOM) Ltd<br>Wild Visual Communications Ltd                                       | N.A                   | Apr-18                     | Mar-21                   |
| CABO.489             | Provision of the Secondary School Management Information System (MIS) | Capita Business Services Limited                  | Bromcom<br>Capita Business Services Limited<br>Pupil Asset  | N.A                   | Apr-18                     | Mar-23                   |
| DHSC.1086            | General Dental Services   | Regent Health Services Ltd t/a Regent Dental Care | ADP Ltd<br>Ameya Ltd<br>Athanasios Karezis<br>BVR Consult Ltd<br>Craigend Dental Practice Ltd<br>Dentorama Ltd<br>Island Dental Management Ltd<br>Regent Health Services Ltd<br>Smile Dental Care | 96% - 41%             | Apr-18                     | Mar-21                   |
| DDEV.584             | Trackside Advertising Erection Services for TT & FOM                  | Mannin Media Group Ltd                            | Mannin Media Group Ltd<br>Norsign   | 100% - 63%            | Mar-18                     | Feb-21                   |
| DDEV.678             | TT Course Public Address System                                       | Fairbank Harding Limited                          | Fairbank Harding Limited<br>iCO Event Services Ltd  | 99.4% - 96.9%         | Mar-18                     | Sep-20                   |

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|----------------------|--|---------------------------------|--|-----------------------|----------------------------|--------------------------|
| MC2017/01            | Peel STW Consulting Engineer   | Aecom                           | Aecom<br>Arcadis<br>JBA  | 99% - 92%             |                            |                          |
| MC2017/04            | Laxey STW Consulting Engineer  | Arcadis                         | Aecom<br>Arcadis<br>JBA  | 95% - 78%             |                            |                          |
| TT2017/07            | Meary Veg Blowers  | APG Neuros                      | Aerzen<br>APG Neuros<br>Sulzer<br>Xylem                                  | 98% - 69%             |                            |                          |
| <b>2017</b>          |  |                                 |  |                       |                            |                          |
| CABO.329             | LOT 1 - Fixed Line Services  | Manx Telecom                    | Manx Telecom<br>Sure   | 92% - 88%             | Dec-17                     | Dec-20                   |
| CABO.177             | Procurement, Installation, Maintenance and Support for Government Technology Services – LOT 11 | Skanco Business Systems Limited | Skanco Business Systems Limited<br>Tactus                                | 100% - 98.2%          | Dec-17                     | Nov-20                   |
| DINF.1137            | Supply of Steam Locomotive Boilers   | Severn Valley Railway           | Israel Newton<br>Northern Steam Ltd<br>Riley<br>Severn Valley Railway    | 96.9% - 51.6%         | Nov-17                     | Oct-22                   |
| DHSC.820             | Supply and Maintenance of Blood Group Analyser   | Bio-Rad Laboratories Ltd        | Bio-Rad Laboratories Ltd<br>Grifols UK Ltd<br>Ortho Clinical Diagnostics | 100% - 82%            | Nov-17                     | Oct-22                   |

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| GREG.69              | Provision of Security Services to the Isle of Man Courts                    | G4S Secure Solutions (IOM) Ltd | Arca Ltd<br>G4S Secure Solutions (IOM) Ltd<br>Protec Security Services<br>Resource Support Services (IOM) Limited | 94% - 5%              | Nov-17                     | Nov-20                   |
| CABO.329             | LOT 2 – Mobile Services   | Sure                           | Manx Telecom<br>Sure  | 89% - 83%             | Nov-17                     | Oct-20                   |
| CABO.329             | LOT 5 Mobile Device Management  | Software Box Limited           | A&B Groep<br>Bytes Software<br>Manx Telecom<br>Software Box Limited   | 91% - 75%             | Nov-17                     | Oct-20                   |
| DDEV.632             | Provision of TT Homestay Services   | Miquando Limited               | Florida Clements<br>Miquando Limited<br>Tony Lawrence   | 84% - 65%             | Oct-17                     | Sep-20                   |
| PSPA.13              | Provider of Actuarial Services for Public Sector Pensions Authority Schemes | Hymans Robertson LLP           | Aon Hewitt<br>Deloitte<br>First Actuarial<br>Hymans Robertson LLP<br>PWC<br>Spence and Partners                   | 97% - 67%             | Sep-17                     | Dec-23                   |
| DINF.942             | Refurbishment of Steam Locomotive Chassis No.11                             | Alan Keefe Ltd                 | Alan Keefe Ltd  | N/A                   | Sep-17                     | Aug-22                   |
| DOEC.123             | The External Validation of School Self Review and Evaluation                | Graham Reeves Ltd              | Graham Reeves Ltd   | N/A                   | Sep-17                     | Aug-20                   |
| DOEC.129             | NSC TT Campsite   | Headline Partnership           | Headline Partnership Limited  | N/A                   | Feb-18                     | Jan-21                   |

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| DDEV.677             | Alcohol Concession at the TT Paddock & Grandstand   | Heron and Brearley Limited                       | Heron and Brearley Limited<br>Trafalgar Pub Limited    | 100% - 57%            | May-18                     | Apr-21                   |
| DHSC.741             | Operation of a Care Home with Nursing   | Adorn Domiciliary Care                           | Adorn Domiciliary Care<br>Caring Homes Group           | 100% - 58%            | May-17                     | May-22                   |
| CABO.177             | Procurement, Installation, Maintenance and Support for Government Technology Services – LOT 9 | Mannage IT                                       | Mannage IT<br>Skanco Business Systems Limited          | 79.80% - 77.00%       | Apr-18                     | Mar-21                   |
| CCOM.19              | Provision of Satellite Filing Services  | ManSat Limited and SES Satellite Leasing Limited | ManSat Limited<br>SES Satellite Leasing Limited        | 100% - 99.1%          | Apr-17                     | Mar-27                   |
| DDEV.460             | Maritime Support Services   | Idwal Marine Europe                              | Graham & Woolnough<br>Idwal Marine Europe<br>LOC Group | 100% - 74.1%          | Apr-17                     | Dec-26                   |
| CABO.315             | eHR and Payroll System  | MHR (Midland Software)                           | MHR (Midland Software)                                 | N/A                   | Mar-17                     | Feb-22                   |
| DHSC.726             | Provision of Orthotic and Prosthetic Service  | Opcare Limited                                   | Blatchfords<br>Opcare                                  | 94% - 87%             | Mar-17                     | Dec-21                   |

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| DDEV.581      | Programmes for TT and Festival Motorcycling – LOT 1 Editorial | Mannin Media             | Isle of Man Advertising & PR<br>Mannin Media   | 100% - 80.2%    | Mar-18              | Sep-20            |
| DDEV.581      | Programmes for TT and Festival Motorcycling – LOT 2 Design    | Mannin Media             | 221<br>DNA<br>Isle of Man Advertising & PR<br>Limezest<br>Mannin Media   | N/A             | Mar-18              | Sep-20            |
| DDEV.581      | Programmes for TT and Festival Motorcycling – LOT 3 Printing  | Mannin Media             | 221<br>Belmont<br>DNA<br>Isle of Man Advertising & PR<br>Mannin Media  | 97.97% - 94.06% | Mar-18              | Sep-20            |
| TREA.1669     | Consultancy MC – Review of the MUA Long Term Financial Plan   | NERA UK Ltd              | Deloitte LLP<br>Grant Thornton<br>Mark Gilson<br>NERA UK Ltd<br>Ormco<br>PwC/Manx Technology Group                                     | 68% - 48%       | Mar-17              |                   |
| DHSC.1008     | Patient Transfer Services (by air)                            | Flybe                    | Flybe  | N/A             | Feb-18              | Jan-21            |
| DINF.961      | Fire Extinguisher Maintenance                                 | Walker Fire (UK) Limited | Island Fire Equipment<br>Mann Fire Protection (IOM) Ltd<br>Safety on Set Ltd<br>Unique Fire Protection Ltd<br>Walker Fire (UK) Limited | 100% - 66%      | Feb-17              | Mar-22            |

| <b>Serial Number</b> | <b>Description</b>                            | <b>Winning Tenderer</b>                | <b>List of Tenderers</b>   | <b>Scoring Spread</b> | <b>Contract Start Date</b> | <b>Contract End Date</b> |
|----------------------|---|--|--|-----------------------|----------------------------|--------------------------|
| CABO.330             | Lot 3 - Management Information System for UCM | Tribal Education Limited               | Advanced Business Software and Solutions Ltd<br>Capita Business Services Limited<br>Tribal Education Limited | 98.2% - 74.3%         | Jan-18                     | Dec-22                   |
| DINF.953             | Bring Bank Recycling Services                 | Island Drainage and Groundwork Limited | Douglas Borough Council<br>Island Drainage and Groundwork Limited  | 97% - 92%             | Jan-18                     | Jan-21                   |
| DINF.1213            | Cleaning Markwell House                       | Strand Facilities Services             | Strand Facilities Services<br>Ultimate Cleaning Services   | 100% - 97%            |                            |                          |
| DINF.1213            | Cleaning St Andrew's House                    | Ultimate Cleaning Services             | Spot On Cleaners<br>Strand Facilities Services<br>Ultimate Cleaning Services                                 | 100% - 89%            |                            |                          |
| DINF.1213            | Cleaning St George's Court                    | Spot On Cleaners                       | Heritage Cleaners<br>Spot On Cleaners<br>Strand Facilities Services<br>Ultimate Cleaning Services            | 100% - 75%            |                            |                          |

| Serial Number | Description   | Winning Tenderer                   | List of Tenderers   | Scoring Spread | Contract Start Date | Contract End Date |
|---------------|---|------------------------------------|---|----------------|---------------------|-------------------|
| DINF.1213     | Cleaning Hamilton House   | Spot On Cleaners                   | 2Clean<br>Heritage Cleaners<br>Spot On Cleaners<br>Strand Facilities Services<br>Ultimate Cleaning Services | 100% - 58%     |                     |                   |
| MMNT.61       | MNH Catering Leases – The Sound Café                              | CR (IOM) Limited                   | CR (IOM) Limited<br>D’s Leisure<br>Heritage Catering<br>Isle Caterers<br>Rock Food Concepts                 | 94% - 67%      |                     |                   |
| MMNT.61       | MNH Catering Leases - Creggy-Shee Tea Rooms                       | CR (IOM) Limited                   | CR (IOM) Limited<br>D’s Leisure<br>Heritage Catering  | 63% - 43%      |                     |                   |
| MMNT.61       | MNH Catering Leases – Niarbyl Bay Café                            | Tynwald Pies Limited               | C Harte & J Devlin<br>Isle Caterers<br>Manannan’s Menu<br>Tynwald Pies                                      | 77% - 58%      |                     |                   |
| MMNT.61       | MNH Catering Leases – The Coffee Station at The House of Manannan | Tynwald Pies Limited               | C Harte & J Devlin<br>Manannan’s Menu<br>Tynwald Pies   | 77% - 67%      |                     |                   |
| MMNT.61       | MNH Catering Leases – The Bayroom Restaurant at The Manx Museum   | John W Karran                      | D’s Leisure<br>Isle Caterers<br>John W Karran<br>Manx Cancer Help   | 69% - 55%      |                     |                   |
| DINF.1329     | Cleaning Mini Competition – Drumgold Street Car Park              | Ultimate Cleaning Services Limited | Ashbrook Facility Management<br>Ultimate Cleaning Services Limited  | 100% - 96%     |                     |                   |

| Serial Number | Description   | Winning Tenderer  | List of Tenderers  | Scoring Spread | Contract Start Date | Contract End Date |
|---------------|---|---|--|----------------|---------------------|-------------------|
| TREA.1859     | Consultancy Mini Competition – SAVE Programme Support   | PwC   | Ci65 Ltd and Elfin Research and Consulting Ltd<br>Marbral Advisory (IOM) Ltd<br>PwC  | 85% - 61%      |                     |                   |
| CABO.429      | Temporary Staff   | n/a   | Ambitions Limited<br>EPL Limited<br>Hamblin Ltd<br>Paragon HR & Recruitment Limited<br>Search & Select Offshore Limited  | N/A            |                     |                   |
| DEFA.411      | Grass Cutting Services (6 LOTS in total)  | LOT 1 – Evolve Landscaping and Tree Care Limited<br>LOT 2 – Avant (IOM)<br>LOT 3 – David Cregeen<br>LOT 4 – David Cregeen<br>LOT 5 – David Cregeen<br>LOT 6 – Countryside Maintenance | Avant (IOM)<br><br>Country Maintenance<br>Dave Noble Gardening<br>David Cregeen Garden Services<br>Evolve Landscaping and Tree Care<br>KG Services<br><br>Land-Tec Landscaping Services<br>Manx Marvel Gardens | N/A            | Jun-17              | Jun-22            |
| CABO.177      | Procurement, Installation, Maintenance and Support for Government Technology Services – LOT 5 | IT Works  | IT Works<br><br>Skanco Business Systems Limited  | 100% - 65.8%   | May-18              | Apr-21            |
| MMNT.68       | Provision of Ornithological and Estate Warden Services on the Calf of Man                     | Manx Wildlife Trust   | Manx Wildlife Trust  | N/A            | Feb-17              | Nov-20            |

| <b>Serial Number</b> | <b>Description</b>                                     | <b>Winning Tenderer</b>                                  | <b>List of Tenderers</b>   | <b>Scoring Spread</b> | <b>Contract Start Date</b> | <b>Contract End Date</b> |
|----------------------|--|--|--|-----------------------|----------------------------|--------------------------|
| TREA.1878            | Mini Competition – Supply of Plain Paper and Envelopes | Egan Reid Stationary Co Ltd t/a BHX Stationary (Douglas) | Egan Reid Stationary Co Ltd t/a BHX Stationary (Douglas)<br>Mannin Media Group Ltd<br>Office World | 100% - 85%            |                            |                          |
| CABO.384             | Mini Competition – Project Manager                     | RJM Consulting Limited                                   | Framework Technology Limited<br>Marbal Advisory<br>RJM Consulting Ltd                              | 50% - 31%             |                            |                          |
| DHSC.597             | Primary Care Orthodontic Services                      | Regent Health Services Ltd t/a Regent Dental Care        | Regent Health Services Ltd t/a<br>Regent Dental Care<br>Smile Dental Care                          | 100% - 88%            |                            |                          |
| TREA.1890            | Mini Competition – Business VAT Survey Expert          | PWC  | PWC  | N/A                   |                            |                          |
| TT2017/08            | Cleaning at Various Sites                              | G4S Secure Solutions<br>Johnsons<br>Kelton               | G4S Secure Solutions<br>Johnsons<br>Kelton   | 96% - 49%             |                            |                          |
| TT2017/03            | Supply of Screening Handling Equipment                 | Huber Technology   | Huber Technology<br>Jacopa   | 100% - 82%            |                            |                          |
| TT2017/05            | Supply of Wood Poles                                   | Power Poles  | Calders & Grandidge<br>Power Poles<br>Scanpole BBH   | 100% - 68%            |                            |                          |

| Serial Number | Description   | Winning Tenderer   | List of Tenderers  | Scoring Spread | Contract Start Date | Contract End Date |
|---------------|---|--|--|----------------|---------------------|-------------------|
| TT2017/07     | Select List of Consultant Engineer Services (across 15 lots)      | Aecom, Arcadis, BB Consulting, Bell Burton, Berrie Millar & Cox, Burroughs Stuart, Cameron Hall, Mullen Consulting, Curtins, Hydroco, IOM Groundmodels, JBA, Magee & Co, PS Construction, Safety Management Services, Safetynet & Silva Consulting | Aecom, Arcadis, BB Consulting, Bell Burton, Berrie Millar & Cox, Burroughs Stuart, Cameron Hall, Mullen Consulting, Curtins, Hydroco, IOM Groundmodels, JBA, Magee & Co, PS Construction, Safety Management Services, Safetynet & Silva Consulting | 100% - 48%     |                     |                   |
| TT2017/10     | Demolition of Old Dryer Room                                      | JCK  | Auldyn Construction<br>JCK<br>Oldham Bros  | 100% - 64%     |                     |                   |
| GREG.63       | Production of Manx Law Reports                                    | RELX (UK) Limited t/a LexisNexis   | RELX (UK) Limited t/a LexisNexis Law Reports International Ltd   | 100% - 79%     | Nov-17              | Oct-27            |
| DINF.862      | Disposal of Sanitary Waste  | WDS Hygiene Solutions Ltd  | Cannon Hygiene Manx Ltd<br>Strand Facilities Services Ltd<br>WDS Hygiene Solutions Ltd   | 100% - 54%     | Mar-18              | Feb-21            |
| DHSC.1118     | Select List for Legal Services for Clinical Negligence            | Appleby<br>Clyde & Co LLP<br>Mann & Partners Limited   | Appleby<br>Clyde & Co LLP<br>Mann & Partners Limited   | N/A            |                     |                   |
| DHSC.707      | Provision of Shared Live (Adult Placement) Services               | PSS (UK) Ltd   | PSS (UK) Ltd   | N/A            | Dec-17              | Dec-20            |
| DDEV.680      | Provision of Portable Toilets for TT and Festival of Motorcycling | Ace Hire and Sales Limited   | Ace Hire and Sales Limited   | N/A            | Feb-18              | Sep-20            |

| Serial Number | Description   | Winning Tenderer         | List of Tenderers  | Scoring Spread | Contract Start Date | Contract End Date |
|---------------|---|--------------------------|--|----------------|---------------------|-------------------|
| <b>2016</b>   |   |                          |  |                |                     |                   |
| DOI/2016/038  | Refurbishment of Ramsey Lighthouses                   | Ramsey Shipping Services | Ramsey Shipping Services<br>Scrabo (IOM)                             | 100% - 49%     | Nov-16              |                   |
| DOI/2016/032  | Replacement Bridges Ballaglass Glen and Baldhoon Road | E G Services             | E G Services<br>RGW<br>Scrabo (IOM)<br>Turnkey Projects              | 100% - 39%     | Oct-16              |                   |
| TREA.969      | Procurement Portal                                    | In-tend Ltd              | Capita Business Services Limited<br>Due North Limited<br>In-tend Ltd | 60% - 11%      | Sep-16              | Sep-26            |
| CAB/2016/001  | Police Core System                                    | Northgate                | Clue Computing Company Ltd<br>Geoff Smith Associates<br>Northgate    | 100% - 53.3%   | Aug-16              | Jul-21            |
| DHSC/2016/020 | Digitisation of Health Records                        | MISL                     | Capital Capture<br>IOM Post<br>MISL<br>Restore                       | 97% - 72%      | Feb-17              |                   |
| DHA/2016/002  | Vehicle Recovery                                      | Haydn Minay              | Haydn Minay<br>Mann Recovery Services<br>Minky Metals                | 100% - 66%     |                     |                   |

| <b>Serial Number</b> | <b>Description</b>                 | <b>Winning Tenderer</b>   | <b>List of Tenderers</b>   | <b>Scoring Spread</b>   | <b>Contract Start Date</b> | <b>Contract End Date</b> |
|----------------------|------------------------------------|---|--|---|----------------------------|--------------------------|
| DOI/2016/007         | Supply of Quarry Plant             | Garriock Bros. – Poortown Crusher<br>Sandvik – Stoney Mountain Crusher<br><br>Blue Machinery (Central) – Screen | Blue Machinery (Central)<br><br>Finlay Plant Northern<br><br>Garriock Bros.<br><br>Sandvik | 93% - 68% (Poortown)<br>95% - 69% (Stoney Mountain)<br>88% - 68% (Screen) |                            |                          |
| DOI/2016/023         | Supply of Quarry Cone Crushers     | Sandvik   | Blue Machinery<br>Garriock Bros<br>Sandvik   | Various   |                            |                          |
| DOI/2016/024         | Railway Works Framework Lots 1 – 6 | Auldyn Construction   | Auldyn Construction  | N/A   |                            |                          |
| DOI/2016/026         | Cleaning Chester Street Car Park   | Ultimate Cleaning Services  | G4S<br>J and L Cleaners<br>Ultimate Cleaning Services                                      | 100% - 68%  |                            |                          |
| DOI/2016/041         | Cleaning Banks Circus              | 2Clean  | 2Clean<br>Spot On Cleaners<br>Ultimate Cleaning Services                                   | 100% - 73%  |                            |                          |
| DOI/2016/043         | Cleaning Legislative Buildings     | Strand Facilities Services  | Strand Facilities Services<br>Ultimate Cleaning Services                                   | 100% - 87%  |                            |                          |
| DOI/2016/903         | Economic Appraisal of Sea Links    | Oxera   | Oxera  | N/A   |                            |                          |
| TRE/2016/007         | Investment Advisor                 | FIM Capital   | FIM Capital  | N/A   |                            |                          |
| TRE/2016/002         | Coinage to Treasury                | Tower Mint  | Mint of Norway<br>Pobjoy Mint<br>Tower Mint  | 98% - 74%   |                            |                          |

| Serial Number  | Description   | Winning Tenderer                     | List of Tenderers  | Scoring Spread | Contract Start Date | Contract End Date |
|----------------|---|--------------------------------------|--|----------------|---------------------|-------------------|
| TRE/2016/001   | Transaction and Payment charges                     | Worldpay                             | AIB<br>Barclays<br>Global Payments<br>Optimus Payments<br>WorldPay                         | 89% - 60%      |                     |                   |
|                | Family Placement Services                           | Children's Centre                    | Children's Centre  | N/A            |                     |                   |
| CABO.292       | Requirement for a Technical Architect               | Future Tech Ltd                      | Future Tech Ltd  | N/A            |                     |                   |
| DHSC/2016/2015 | Independent Health Review Services                  | West Midlands Quality Review Service | Pioneer<br>West Midlands Quality Review Service  | 100% - 61%     |                     |                   |
| <b>2015</b>    |   |                                      |  |                |                     |                   |
| DOI/2015/029   | Repointing and Repair of Douglas Piers              | Auldyn Construction                  | Auldyn Construction<br>KPC Construction and Groundworks                                    | 100% - 68%     | Nov-15              |                   |
| DOI/2015/020   | Repairs to Douglas Promenade Sea Wall (Strathallen) | Auldyn Construction                  | Auldyn Construction<br>Paul Carey and Sons<br>RGW  | 93% - 91%      | Sep-15              |                   |
| DED/2015/017   | TT Course Contractor                                | Island Drainage and Groundworks      | Island Drainage and Groundworks<br>KPC Construction and Groundworks<br>Marlow Construction | 99% - 70%      | Sep-16              | Sep-21            |
| DOI/2015/019   | Refurbishment of Fort Anne Jetty                    | Auldyn Construction                  | Auldyn Construction<br>KPC Construction and Groundworks<br>Paul Carey and Sons<br>RGW      | 100% - 57%     | Aug-15              |                   |
| DED/2015/011   | Aviation Support Services                           | Baines Simmons                       | Baines Simmons<br>GAMIT Aviation   | 100% - 0%      | Apr-16              | Apr-26            |

| <b>Serial Number</b> | <b>Description</b>                                  | <b>Winning Tenderer</b> | <b>List of Tenderers</b>   | <b>Scoring Spread</b> | <b>Contract Start Date</b> | <b>Contract End Date</b> |
|----------------------|---|-------------------------|--|-----------------------|----------------------------|--------------------------|
| DOI/2015/030         | Improvements to Rosehill Farm Access, Richmond Hill | Paul Carey and Sons     | Paul Carey and Sons<br>Quest Landscape Services<br>RGW   | 100% - 66%            | Jan-16                     |                          |
| DHSC/2015/008        | Printed Forms                                       | Mannin Media            | Bridson and Horrox<br>IOM Post<br>Mannin Media<br>Words and Spaces   | 98% - 63%             |                            |                          |
| DHSC/2015/013        | Cardio Echo System                                  | Philips                 | Merge<br>Philips<br>Visbion  | 97% - 49%             |                            |                          |
| DHSC/2015/018        | Drug Detection System                               | Waters                  | AB Sciex<br>Thermo Fisher<br>Waters  | 100% - 80%            |                            |                          |
| DOI/2015/027         | Bus Shelters Cleaning                               | Heritage Cleaners       | 2Clean<br>Beta Cleaning Services<br>Eco Cleaning Services<br>G4S<br>Grosvenor Cleaning Services<br>Heritage Cleaners<br>Ultimate Cleaning Services | 100% - 23%            |                            |                          |

| <b>Serial Number</b> | <b>Description</b>                          | <b>Winning Tenderer</b>   | <b>List of Tenderers</b>  | <b>Scoring Spread</b> | <b>Contract Start Date</b> | <b>Contract End Date</b> |
|----------------------|---|---|---|-----------------------|----------------------------|--------------------------|
| DOI/2015/030 (2)     | Cleaning Castle Rushen 6 <sup>th</sup> Form | G4S   | G4S<br>Strand Facilities Services<br>Ultimate Cleaning Services                               | 100% - 68%            |                            |                          |
| DOI/2015/034         | Ballakermeen High School Cleaning           | Strand Facilities Services<br>Ultimate Cleaning Services        | Strand Facilities Services<br>Ultimate Cleaning Services                                      | N/A                   |                            |                          |
| TRE/2015/004         | Investment Manager                          | Barclays<br>Canaccord<br>Capital<br>Thomas Miller<br>WH Ireland | Barclays<br>Blackrock<br>Canaccord<br>Capital, HSBC<br>Nedbank<br>Thomas Miller<br>WH Ireland | 97% - 75%             | Apr-16                     | Mar-21                   |

| Serial Number          | Description                     | Winning Tenderer                    | List of Tenderers   | Scoring Spread | Contract Start Date | Contract End Date |
|------------------------|---------------------------------|-------------------------------------|---|----------------|---------------------|-------------------|
| TRE/2015/005           | Enterprise Development Scheme   | Spark Impact                        | Burnbrae<br>EV<br>Foresight Group<br>Maven<br>NEL<br>Spark Impact   | 96% - 76%      |                     |                   |
| TRE/2015/006           | Consultancy Financial Reporting | Deloitte                            | CI65<br>Dawn Webb<br>Deloitte<br>Encaje<br>Grant Thornton<br>PWC  | 61% - 27%      |                     |                   |
| <b>2014</b>            |                                 |                                     |   |                |                     |                   |
| DEC/2014/003           | Supply of Fitness Equipment     | Technogym                           | Lifefitness<br>Matrix<br>Pulse<br>Technogym   | 88% - 87%      |                     |                   |
| DEFA/2014/003<br>MC003 | Clearfelling and Cut to Waste   | Countryside Maintenance<br>Treetech | ABC Tree Surgery<br>Countryside Maintenance<br>Firewood<br>Island Tree and Landscaping<br>Sean Hughes<br>Treetech | 100% - 37%     |                     |                   |

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|----------------------|--|-----------------------------------|--|-----------------------|----------------------------|--------------------------|
| DEFA/2014/005        | Fisheries Scientist and Support Services                                       | Bangor University                 | Agrifood and Biosciences Institute/Queens University Belfast<br>Bangor University                        | 100% - 64%            | Sep-15                     | Aug-20                   |
| DHSC/2014/011        | Children and Families Services – Residential Services                          | St Christopher's                  | Children's Centre<br>St Christopher's  | 93% - 82%             |                            |                          |
| DHSC/2014/011        | Children and Families Services – Looked After Children Services                | St Christopher's                  | Children's Centre<br>St Christopher's  | 100% - 72%            |                            |                          |
| DHSC/2014/011        | Children and Families Services – Leaving Care Services                         | St Christopher's                  | Children's Centre<br>St Christopher's  | 99% - 80%             |                            |                          |
| DOH/2014/007         | Ambulance Modular Body   | Auto conversions t/a Wilker       | Auto conversions t/a Wilker<br>MacNiellie  | 100% - 88%            |                            |                          |
| DOI/2014/006         | Supply of Hydraulic Lifting Cylinders for Linkspan                             | Bosch Rexroth                     | Bosch Rexroth  | N/A                   |                            |                          |
| DOI/2014/012         | Transportation of Skips – Isle of Man Meat Plant/Animal Waste Processing Plant | Corletts                          | Corletts<br>DCS<br>DSC<br>Trevor Glassey   | 100% - 67%            |                            |                          |
| DOI/2014/018         | Movement and Condition Surveys, Douglas Promenade                              | BB Consulting / Mullen Consulting | BB Consulting / Mullen Consulting<br>Burroughs Stewart<br>Curtins  | 98% - 43%             |                            |                          |
| MNH/2014/001         | Souvenir Guidebooks  | Isle of Man Advertising           | Carnegie Publishing<br>Isle of Man Advertising<br>Jarrold Publishing<br>Mannin Media<br>Words and Spaces | 100% - 73%            |                            |                          |

| Serial Number      | Description                                     | Winning Tenderer | List of Tenderers                 | Scoring Spread | Contract Start Date | Contract End Date |
|--------------------|---|------------------|-----------------------------------|----------------|---------------------|-------------------|
| <b>2011 - 2013</b> |   |                  |                                   |                |                     |                   |
|                    | LOT 1 – Wide, Local Area Networks and ADSL      | Manx Telecom     | Manx Telecom<br>Sure              | 100% - 73%     |                     |                   |
|                    | LOT 2 – Internet Services                       | Manx Telecom     | Manx Telecom<br>Sure              | 100% - 49%     |                     |                   |
|                    | LOT 3 – IP Telephony                            | Manx Telecom     | Manx Telecom<br>Synapse           | 100% - 55%     |                     |                   |
|                    | LOT 4 – Exchange Server                         | Manx Telecom     | Manx Telecom                      | N/A            |                     |                   |
|                    | LOT 5 – Procurement and Maintenance of Hardware | Manx Telecom     | Manx Telecom<br>Skanco<br>Synapse | 100% - 50%     |                     |                   |