

## **DEPARTMENT OF INFRASTRUCTURE**

# ISLE OF MAN FERRY SERVICES SURVEY 2018



**December 2018** 

#### **2018 Isle of Man Ferry Services Survey Tabular Results**

This report contains the aggregate unweighted results of the Isle of Man Sea Services Survey, conducted in October 2018. Total response to the survey was 4,962, including 100 respondents who took in the survey in their capacity as business owners.

Section One contains the responses of the Passenger survey. Section Two contains the responses of the Business survey, with tables either aggregated by all businesses, or demarcated as Freight/ Shipping or Tourist businesses as applicable.

This survey was conducted on behalf of the Department of Infrastructure of the Isle of Man Government.

The results of the survey are being used to help formulate the new Sea Services Agreement between the Department of Infrastructure and the Isle of Man Steam Packet Company Limited.

### **Section 1: All Passengers**

**Table 1**. In the past two years, how many times on average have you taken a return journey on the ferry service...

, ,	For leisure	e travel	For work related travel		
	Count	%	Count	%	
No response	30	0.6	1804	37.1	
Never	114	2.3	2406	49.5	
1 - 5 journeys	2648	54.5	535	11.0	
6 - 10 journeys	1847	38.0	76	1.6	
About once per month	223	4.6	41	0.8	
Total	4862	100.0	4862	100.0	

**Table 2.** If you have used the ferry service, approximately how many times in the past 2 years have you made a return journey...

	With a car		With a motorcy	ycle	As a foo passeng		On a coach service	
	Count	%	Count	%	Count	%	Count	%
No response	327	6.7	1934	39.8	1148	23.6	2143	44.1
Never	518	10.7	2343	48.2	834	17.2	2663	54.8
1 - 5 journeys	2650	54.5	530	10.9	2242	46.1	53	1.1
6 - 10 journeys	1250	25.7	50	1.0	538	11.1	2	0.0
About once per month	117	2.4	5	0.1	100	2.1	1	0.0
Total	4862	100	4862	100	4862	100	4862	100

**Table 3**. How satisfied are you with the frequency of sailings for:

	Liverpool		Heysham		Dublin		Belfast	
	Count	%	Count	%	Count	%	Count	%
No response	186	3.8	220	4.5	648	13.3	608	12.5
Not applicable to me	342	7.0	471	9.7	2660	54.7	2579	53.0
Very dissatisfied	186	3.8	148	3.0	531	10.9	573	11.8
Dissatisfied	983	20.2	544	11.2	715	14.7	734	15.1
Satisfied	2607	53.6	2810	57.8	274	5.6	324	6.7
Very satisfied	558	11.5	669	13.8	34	0.7	44	0.9
Total	4862	100	4862	100	4862	100	4862	100

**Table 4:** How important to you are the frequency of sailings for:

	Liverpool		Heysham		Dublin		Belfast	
	Count	%	Count	%	Count	%	Count	%
No response	213	4.4	263	5.4	843	17.3	792	16.3
Not at all important	214	4.4	311	6.4	1723	35.4	1726	35.5
Not very important	391	8.0	614	12.6	982	20.2	929	19.1
Fairly important	1911	39.3	2093	43.0	843	17.3	856	17.6
Very important	2133	43.9	1581	32.5	471	9.7	559	11.5
Total	4862	100	4862	100	4862	100	4862	100

**Table 5:** How satisfied are you with arrival and departure times for:

	Liverpool		Heysham		Dublin		Belfast	
	Count	%	Count	%	Count	%	Count	%
No response	200	4.1	233	4.8	766	15.8	727	15.0
Not applicable to me	314	6.5	447	9.2	2651	54.5	2581	53.1
Very dissatisfied	141	2.9	142	2.9	331	6.8	404	8.3
Dissatisfied	679	14.0	749	15.4	539	11.1	561	11.5
Satisfied	2795	57.5	2708	55.7	524	10.8	532	10.9
Very satisfied	733	15.1	583	12.0	51	1.0	57	1.2
Total	4862	100	4862	100	4862	100	4862	100

**Table 6:** How important to you are arrival/departure times for:

	Liverp	ool	Heysham		Heysham Dublin		Belfast	
	Count	%	Count	%	Count	%	Count	%
No response	257	5.3	295	6.1	938	19.3	890	18.3
Not at all important	222	4.6	314	6.5	1873	38.5	1848	38.0
Not very important	412	8.5	528	10.9	748	15.4	715	14.7
Fairly important	2105	43.3	2292	47.1	808	16.6	818	16.8
Very important	1866	38.4	1433	29.5	495	10.2	591	12.2
Total	4862	100	4862	100	4862	100	4862	100

**Table 7:** How satisfied are you with the speed of journeys for:

	Liverpo	_iverpool		m	Dublin		Belfast	
	Count	%	Count	%	Count	%	Count	%
No response	204	4.2	218	4.5	791	16.3	748	15.4
Not applicable to me	291	6.0	411	8.5	2702	55.6	2626	54.0
Very dissatisfied	180	3.7	403	8.3	106	2.2	124	2.6
Dissatisfied	674	13.9	1504	30.9	334	6.9	358	7.4
Satisfied	2582	53.1	2050	42.2	819	16.8	891	18.3
Very satisfied	931	19.1	276	5.7	110	2.3	115	2.4
Total	4862	100	4862	100	4862	100	4862	100

**Table 8**: How important to you are the speed of journeys for:

	Liverpo	ol	Heysham	Dublin		Belfast		
	Count	%	Count	%	Count	%	Count	%
No response	241	5.0	277	5.7	1022	21.0	971	20.0
Not at all important	223	4.6	311	6.4	1835	37.7	1794	36.9
Not very important	515	10.6	602	12.4	665	13.7	651	13.4
Fairly important	2214	45.5	2298	47.3	884	18.2	919	18.9
Very important	1669	34.3	1374	28.3	456	9.4	527	10.8
Total	4862	100	4862	100	4862	100	4862	100

Table 9: Ease and convenience of booking

How satisfied are you			How important to you				
	Count	%	Count %				
No response	28	0.6	No response 39 0.8				
Not applicable to me	32	0.7					
Very dissatisfied	201	4.1	Not at all important 9 0.2				
Dissatisfied	539	11.1	Not very important 75 1.5				
Satisfied	2669	54.9	Fairly important 1774 36.5				
Very satisfied	1393	28.7	Very important 2965 61.0				
Total	4862	100	<i>Total</i> 4862 100				

**Table 10:** Ticket prices for foot passengers

How satisfied are you	How important to you				
·	Count	%		Count	%
No response	119	2.4	No response	177	3.6
Not applicable to me	731	15.0			
Very dissatisfied	698	14.4	Not at all important	350	7.2
Dissatisfied	1330	27.4	Not very important	350	7.2
Satisfied	1679	34.5	Fairly important	1249	25.7
Very satisfied	305	6.3	Very important	2736	56.3
Total	4862	100	Total	4862	100

**Table 11:** Ticket prices for passenger vehicles

How satisfied are you			How important to you
	Count	%	Count %
No response	52	1.1	No response 73 1.5
Not applicable to me	241	5.0	
Very dissatisfied	1867	38.4	Not at all important 117 2.4
Dissatisfied	1965	40.4	Not very important 97 2.0
Satisfied	652	13.4	Fairly important 682 14.0
Very satisfied	85	1.7	Very important 3893 80.1
Total	4862	100	<i>Total</i> 4862 100

**Table 12:** Having a cabin

How satisfied are you.			<b>How important to</b>	you	
	Count	%		Count	%
No response	138	2.8	No response	123	2.5
Not applicable to me	1695	34.9			
Very dissatisfied	639	13.1	Not at all important	1126	23.2
Dissatisfied	1082	22.3	Not very important	1492	30.7
Satisfied	1129	23.2	Fairly important	1223	25.2
Very satisfied	179	3.7	Very important	898	18.5
Total	4862	100	Total	4862	100

**Table 13:** Onboard passenger lounge with reserved seating

How satisfied are you	•••		How important to you					
	Count	%		Count	%			
No response	93	1.9	No response	105	2.2			
Not applicable to me	1332	27.4						
Very dissatisfied	348	7.2	Not at all important	849	17.5			
Dissatisfied	859	17.7	Not very important	1379	28.4			
Satisfied	1881	38.7	Fairly important	1607	33.1			
Very satisfied	349	7.2	Very important	922	19.0			
Total	4862	100	Total	4862	100			

 Table 14: Onboard entertainment options

How satisfied are you			How important t	How important to you					
	Count	%		Count	%				
No response	79	1.6	No response	119	2.4				
Not applicable to me	1183	24.3							
Very dissatisfied	648	13.3	Not at all importan	t 915	18.8				
Dissatisfied	1319	27.1	Not very important	1370	28.2				
Satisfied	1537	31.6	Fairly important	1624	33.4				
Very satisfied	96	2.0	Very important	834	17.2				
Total	4862	100	Total	4862	100				

**Table 15:** Onboard facilities for children and families

How satisfied are you			How important to	How important to you					
	Count	%		Count	%				
No response	116	2.4	No response	162	3.3				
Not applicable to me	2423	49.8							
Very dissatisfied	501	10.3	Not at all important	1579	32.5				
Dissatisfied	885	18.2	Not very important	828	17.0				
Satisfied	883	18.2	Fairly important	1161	23.9				
Very satisfied	54	1.1	Very important	1132	23.3				
Total	4862	100	Total	4862	100				

Table 16: Terminal facilities on both sides

How satisfied are you.			How important to	How important to you				
	Count	%		Count	%			
No response	60	1.2	No response	97	2.0			
Not applicable to me	227	4.7						
Very dissatisfied	737	15.2	Not at all important	146	3.0			
Dissatisfied	1818	37.4	Not very important	704	14.5			
Satisfied	1894	39.0	Fairly important	2271	46.7			
Very satisfied	126	2.6	Very important	1644	33.8			
Total	4862	100	Total	4862	100			

**Table 17:** Road connections in the UK

How satisfied are you.			How impor	How important to you					
	Count	%		Count	%				
No response	76	1.6	No response	94	1.9				
Not applicable to me	345	7.1							
Very dissatisfied	85	1.7	Not at all im	portant 174	3.6				
Dissatisfied	317	6.5	Not very imp	portant 345	7.1				
Satisfied	3114	64.0	Fairly impor	<i>tant</i> 2001	41.2				
Very satisfied	925	19.0	Very import	<i>ant</i> 2248	46.2				
Total	4862	100	Total	4862	100				

**Table 18:** Free wifi

How satisfied are you.			How important to	How important to you				
	Count	%		Count	%			
No response	76	1.6	No response	74	1.5			
Not applicable to me	338	7.0						
Very dissatisfied	2022	41.6	Not at all important	216	4.4			
Dissatisfied	1214	25.0	Not very important	456	9.4			
Satisfied	1003	20.6	Fairly important	1691	34.8			
Very satisfied	209	4.3	Very important	2425	49.9			
Total	4862	100	Total	4862	100			

**Table 19:** Would you prefer the service to Liverpool to be available as...

	Count	<b>%</b>
No response	275	5.7
An approximately 2.5 hour journey on a fast ferry, seven months of the year, with all departures during daytime hours	2970	61.1
An approximately 3.5-4 hour journey on a conventional ferry, all year round, but with one overnight departure Total	1617 4862	33.3 100

**Table 21:** If you do use (or you might use) services to Dublin, how likely would you be to make use of services during...

Christmas			Easter			 mmer lidays		ekends (Fri iday)	day to	Other		
	Count	%		Count	%	Count	%	Count	%		Count	%
No response	1830	37.6		1828	37.6	1732	35.6	1728	35.5		1804	37.1
I don't know	476	9.8		492	10.1	410	8.4	411	8.5		769	15.8
Not at all likely	1222	25.1		865	17.8	500	10.3	526	10.8		547	11.3
Not very likely	551	11.3		494	10.2	320	6.6	300	6.2		364	7.5
Fairly likely	435	8.9		709	14.6	972	20.0	923	19.0		797	16.4
Very likely	348	7.2		474	9.7	928	19.1	974	20.0		581	11.9
Total	4862	100		4862	100	4862	100	4862	100		4862	100

**Table 22:** If you do use (or you might use) services to Belfast, how likely would you be to make use of services during...

| Summer | Weekends (Friday to |

Christmas			Easter			 nmer idays		ekenas (Fri Iday)	day to	Other		
	Count	%		Count	%	Count	%	Count	%		Count	%
No response	1816	37.4		1814	37.3	1753	36.1	1728	35.5		1804	37.1
I don't know	498	10.2		514	10.6	456	9.4	462	9.5		785	16.1
Not at all likely	1226	25.2		900	18.5	569	11.7	578	11.9		599	12.3
Not very likely	526	10.8		471	9.7	327	6.7	307	6.3		373	7.7
Fairly likely	358	7.4		651	13.4	908	18.7	878	18.1		679	14.0
Very likely	438	9.0		512	10.5	849	17.5	909	18.7		622	12.8
Total	4862	100		4862	100	4862	100	4862	100		4862	100

#### **Section 2: All Businesses**

**Table 23:** How satisfied are you with the frequency of sailings for:

	Liverpoo	ol	Heysha	am	Dublin		Belfast	
	Count	%	Count	%	Count	%	Count	%
No response	6	6.0	7	7.0	18	18.0	11	11.0
Not applicable to me	17	17.0	7	7.0	35	35.0	42	42.0
Very dissatisfied	10	10.0	6	6.0	18	18.0	19	19.0
Dissatisfied	18	18.0	13	13.0	21	21.0	20	20.0
Satisfied	44	44.0	55	55.0	5	5.0	6	6.0
Very satisfied	5	5.0	12	12.0	3	3.0	2	2.0
Total	100	100	100	100	100	100	100	100

**Table 24:** How important to your business are frequency of sailings for:

	Liverpo	ol	Heysha	ım	Dublin		Belfast	
	Count	%	Count	%	Count	%	Count	%
No response	12	12.0	7	7.0	16	16.0	16	16.0
Not at all important	10	10.0	4	4.0	34	34.0	29	29.0
Not very important	6	6.0	5	5.0	10	10.0	12	12.0
Fairly important	38	38.0	30	30.0	22	22.0	24	24.0
Very important	36	36.0	54	54.0	18	18.0	19	19.0
Total	100	100	100	100	100	100	100	100

**Table 25:** How satisfied are you with arrival/departure times for:

	Liverpo	ol	Heyshan	1	Dublin		Belfast	
	Count	%	Count	%	Count	%	Count	%
No response	7	7.0	8	8.0	13	13.0	16	16.0
Not applicable to me	15	15.0	7	7.0	41	41.0	38	38.0
Very dissatisfied	6	6.0	4	4.0	12	12.0	12	12.0
Dissatisfied	17	17.0	21	21.0	16	16.0	16	16.0
Satisfied	46	46.0	50	50.0	15	15.0	15	15.0
Very satisfied	9	9.0	10	10.0	3	3.0	3	3.0
Total	100	100	100	100	100	100	100	100

**Table 26:** How important to your business are arrival/departure times for:

	Liverpool		Heysham		Dublin		Belfast	
	Count	%	Count	%	Count	%	Count	%
No response	9	9.0	8	8.0	18	18.0	20	20.0
Not at all important	16	16.0	7	7.0	29	29.0	26	26.0
Not very important	11	11.0	11	11.0	13	13.0	14	14.0
Fairly important	37	37.0	38	38.0	20	20.0	23	23.0
Very important	27	27.0	36	36.0	20	20.0	17	17.0
Total	100	100	100	100	100	100	100	100

**Table 27:** How satisfied are you with the speed of journeys for:

	Liverpool		Heysham		Dublin		Belfast	
	Count	%	Count	%	Count	%	Count	%
No response	10	10.0	9	9.0	18	18.0	19	19.0
Not applicable to me	12	12.0	7	7.0	35	35.0	32	32.0
Very dissatisfied	3	3.0	8	8.0	5	5.0	5	5.0
Dissatisfied	10	10.0	22	22.0	7	7.0	8	8.0
Satisfied	55	55.0	45	45.0	32	32.0	32	32.0
Very satisfied	10	10.0	9	9.0	3	3.0	4	4.0
Total	100	100	100	100	100	100	100	100

**Table 28:** How important to your business is the speed of journeys for:

·	Liverpool		Heysham		Dublin		Belfast	
	Count	%	Count	%	Count	%	Count	%
No response	10	10.0	9	9.0	18	18.0	19	19.0
Not at all important	15	15.0	8	8.0	31	31.0	28	28.0
Not very important	21	21.0	20	20.0	17	17.0	16	16.0
Fairly important	35	35.0	37	37.0	18	18.0	20	20.0
Very important	19	19.0	26	26.0	16	16.0	17	17.0
Total	100	100	100	100	100	100	100	100

**Table 29**: Booking and information

How satisfied are you			How important to you
	Count	%	Count %
No response	7	7.0	No response 7 7.0
Not applicable to me	6	6.0	
Very dissatisfied	5	5.0	Not at all important 9 9.0
Dissatisfied	16	16.0	Not very important 1 1.0
Satisfied	55	55.0	Fairly important 42 42.0
Very satisfied	11	11.0	Very important 41 41.0
Total	100	100	Total   100 100

**Table 30**: Reliability of scheduled service

How satisfied are you	Ho	How important to you				
	Count	%			Count	%
No response	5	5.0	No	response	7	7.0
Not applicable to me	3	3.0				
Very dissatisfied	7	7.0	No	nt at all important	2	2.0
Dissatisfied	17	17.0	No	nt very important	3	3.0
Satisfied	55	55.0	Fa	irly important	21	21.0
Very satisfied	13	13.0	Ve	ry important	67	67.0
Total	100	100	To	tal	100	100

**Table 31:** Stability of the vessel in all weathers

How satisfied are you	How satisfied are you			How important to you				
·	Count	%			Count	%		
No response	6	6.0		No response	3	3.0		
Not applicable to me	5	5.0						
Very dissatisfied	14	14.0		Not at all important	2	2.0		
Dissatisfied	24	24.0		Not very important	6	6.0		
Satisfied	44	44.0		Fairly important	38	38.0		
Very satisfied	7	7.0		Very important	51	51.0		
Total	100	100		Total	100	100		

**Table 32:** Terminal facilities on both sides **How satisfied are you...** 

How satisfied are you					How important to you				
	Count	%			Count	%			
No response	6	6.0		No response	7	7.0			
Not applicable to me	14	14.0							
Very dissatisfied	16	16.0		Not at all important	9	9.0			
Dissatisfied	33	33.0		Not very important	16	16.0			
Satisfied	28	28.0		Fairly important	39	39.0			
Very satisfied	3	3.0		Very important	29	29.0			
Total	100	100		Total	100	100			

**Table 33:** Road connections in the UK

How satisfied are you				How important to you			
	Count	%			Count	%	
No response	6	6.0		No response	6	6.0	
Not applicable to me	5	5.0					
Very dissatisfied	3	3.0		Not at all important	11	11.0	
Dissatisfied	8	8.0		Not very important	9	9.0	
Satisfied	60	60.0		Fairly important	25	25.0	
Very satisfied	18	18.0		Very important	49	49.0	
Total	100	100		Total	100	100	

**Table 34:** Additional services during peak events

How satisfied are you			How important to you		
	Count	%		Count	%
No response	6	6.0	No response	6	6.0
Not applicable to me	20	20.0			
Very dissatisfied	6	6.0	Not at all important	13	13.0
Dissatisfied	17	17.0	Not very important	11	11.0
Satisfied	38	38.0	Fairly important	20	20.0
Very satisfied	13	13.0	Very important	50	50.0
Total	100	100	Total	100	100

**Table 35:** (Freight/Shipping businesses only) Cost of shipping/freight

How satisfied are you	-				ou	
	Count	%			Count	%
No response	77	77.0		No response	78	78.0
Not applicable to me	1	1.0				
Very dissatisfied	19	19.0		Not at all important	0	0.0
Dissatisfied	3	3.0		Not very important	0	0.0
Satisfied	0	0.0		Fairly important	0	0.0
Very satisfied	0	0.0		Very important	22	22.0
Total	100	100		Total	100	100

**Table 36:** (Freight/Shipping businesses only) Onboard facilities for drivers

How satisfied are you	How important to you				
	Count	%		Count	%
No response	77	77.0	No response	77	77.0
Not applicable to me	10	10.0			
Very dissatisfied	3	3.0	Not at all important	5	5.0
Dissatisfied	3	3.0	Not very important	8	8.0
Satisfied	5	5.0	Fairly important	5	5.0
Very satisfied	2	2.0	Very important	5	5.0
Total	100	100	Total	100	100

**Table 37:** (Tourist businesses only) Ticket prices for foot passengers

How satisfied are you				How important to you			
	Count	%			Count	%	
No response	28	28.0		No response	29	29.0	
Not applicable to me	12	12.0					
Very dissatisfied	12	12.0		Not at all important	12	12.0	
Dissatisfied	21	21.0		Not very important	9	9.0	
Satisfied	24	24.0		Fairly important	18	18.0	
Very satisfied	3	3.0		Very important	32	32.0	
Total	100	100.0		Total	100	100.0	

Table 38: (Tourist businesses only) Ticket prices for passenger vehicles

How satisfied are you			How important to		
	Count	%		Count	%
No response	28	28.0	No response	28	28.0
Not applicable to me	6	6.0			
Very dissatisfied	28	28.0	Not at all important	8	8.0
Dissatisfied	29	29.0	Not very important	0	0.0
Satisfied	8	8.0	Fairly important	12	12.0
Very satisfied	1	1.0	Very important	52	52.0
Total	100	100.0	Total	100	100.0

**Table 39**: (Freight/Shipping businesses only) If your business uses (or might use) services to Dublin, would you be likely to increase your volume of freight on this route, if there was a more frequent service?

	Count	%
Not Answered	79	79.0
No, I would not change volume of freight on this route	13	13.0
Yes, I would move a large amount (5 trailers or more) on a regular basis (more than once per month)	3	3.0
Yes, I would move a small amount (less than 5 trailers) on a regular basis (more than once per month) Yes, I would move a small amount (less than 5 trailers) on an irregular	1	1.0
basis (less than once per month)	4	4.0
Total	100	100

**Table 40**: (Freight/Shipping businesses only) If your business uses (or might use) services to Belfast, would you be likely to increase your volume of freight on this route, if there was a more frequent service to a Belfast terminal able to handle freight?

	Count	%
Not Answered	80	80.0
No, I would not change volume of freight on this route	10	10.0
Yes, I would move a large amount (5 trailers or more) on a regular basis (more than once per month) Yes, I would move a large amount (5 trailers or more) on an occasional	3	3.0
basis (less than once per month)	2	2.0
Yes, I would move a small amount (less than 5 trailers) on a regular basis (more than once per month) Yes, I would move a small amount (less than 5 trailers) on an irregular	1	1.0
basis (less than once per month)	4	4.0
Total	100	100

**Table 41:** Would it be preferable to your business if the service to Liverpool were to be available as...

	Count	<u>%</u>
Not Answered	33	33.0
An approximately 2.5 hour journey on a fast ferry, seven months of the year, with all departures during daytime hours An approximately 3.5-4 hour journey on a conventional ferry, all year	36	36.0
round, but with some departures at less convenient times	31	31.0
Total	100	100

**Table 42:** (Tourist businesses only) If your business uses (or might use) services to Dublin, how likely would you be to make use of services during...

Christmas			Easter			nmer days		ekends ( Monday)	Friday	Other		
	Count	%		Count	%	Count	%	Count	%		Count	%
No response	47	47.0		47	47.0	47	47.0	48	48.0		46	46.0
I don't know	9	9.0		6	6.0	2	2.0	6	6.0		13	13.0
Not at all likely	15	15.0		11	11.0	8	8.0	7	7.0		7	7.0
Not very likely	6	6.0		3	3.0	2	2.0	2	2.0		2	2.0
Fairly likely	13	13.0		15	15.0	10	10.0	12	12.0		14	14.0
Very likely	10	10.0		18	18.0	31	31.0	25	25.0		18	18.0
Total	100	100		100	100	100	100	100	100		100	100

**Table 43**: (Tourist businesses only) If your business uses (or you might use) services to Belfast, how likely would you be to make use of services during...

Christmas			Easter			nmer idays		eekends (F onday)	riday to	Other		
	Count	%		Count	%	Count	%	Count	%		Count	%
No response	46	46.0		46	46.0	47	47.0	48	48.0		46	46.0
I don't know	7	7.0		6	6.0	5	5.0	5	5.0		11	11.0
Not at all likely	14	14.0		9	9.0	7	7.0	5	5.0		6	6.0
Not very likely	11	11.0		9	9.0	3	3.0	3	3.0		3	3.0
Fairly likely	4	4.0		8	8.0	8	8.0	11	11.0		15	15.0
Very likely	18	18.0		22	22.0	30	30.0	28	28.0		19	19.0
Total	100	100		100	100	100	100	100	100		100	100